### CONDOMINIUM CONVERSION CASCADE MEADOWS UPDATED APPRAISAL OF

LOCATED AT

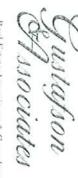
### BURLINGTON, WASHINGTON 310 CASCADE PLACE

**DECEMBER 12, 2006** 

BY

DON A. GUSTAFSON, MAI, SRA, SRPA GUSTAFSON & ASSOCIATES 1616 CORNWALL AVENUE, SUITE 201 BELLINGHAM, WASHINGTON 98225

3409 MCDOUGALL AVENUE, SUITE 220 EVERETT, WASHINGTON 98201 GUSTAFSON & ASSOCIATES GENERAL CERTIFIED BRADEN GUSTAFSON



Real Estate Appraisers & Consultants

January 16, 2007

First City Capitol Corporation

J. John Rusin
#101-1001 West Broadway
Vancouver, British Columbia, Canada V6H 4B1

RE: Updated appraisal of the 97-unit condominium project located at 310 Cascade Place, Burlington, Washington.

Dear Mr. Rusin:

above-referenced property. In compliance with your request, I have prepared an appraisal of the market value of the

and analysis, the market values of the subject property, as of December 12, 2006 are: study to gather data on condominium sales throughout the area. Based on my investigation I have personally inspected the subject property and have performed an extensive market

Estimated Gross Sellout (Non Discounted)

\$17,167,000\*

sellout of \$17,167,000 does not represent the "As Is" market value of the subject property in its entirety, rather, reflects marketing purposes) no discounting for absorption has been performed. It is also emphasized that the aggregate gross the estimated value of each individual unit. \*It is emphasized that due to the function of the appraisal and the scope of work required (valuing each unit for

was drawn. If you have any questions or if further information is required, please do not hesitate to contact me. Your attention is directed to the following pages from which, in part, this value conclusion

Sincerely,

Don A. Gustafson, MAI, SRA, SRPA

License #1100649

DAG:ddd

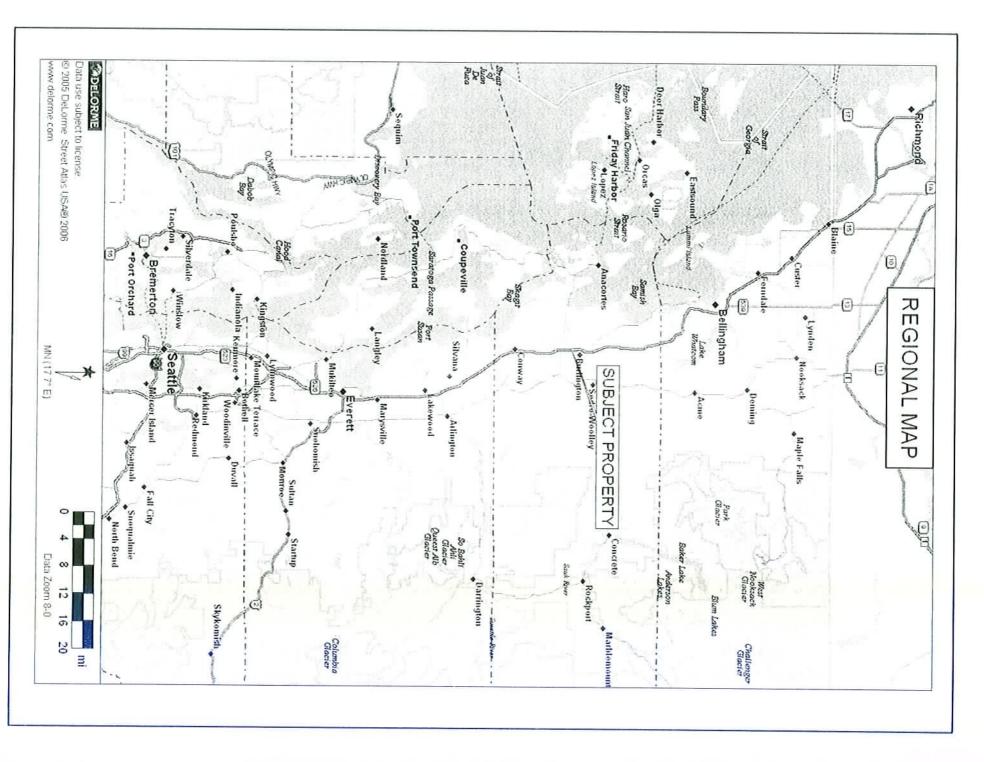
File No.: BG-9091

360-733-8101 360-733-8854 Fax Bellingham, WA 98225 1616 Cornwall Avenue, Suite 201

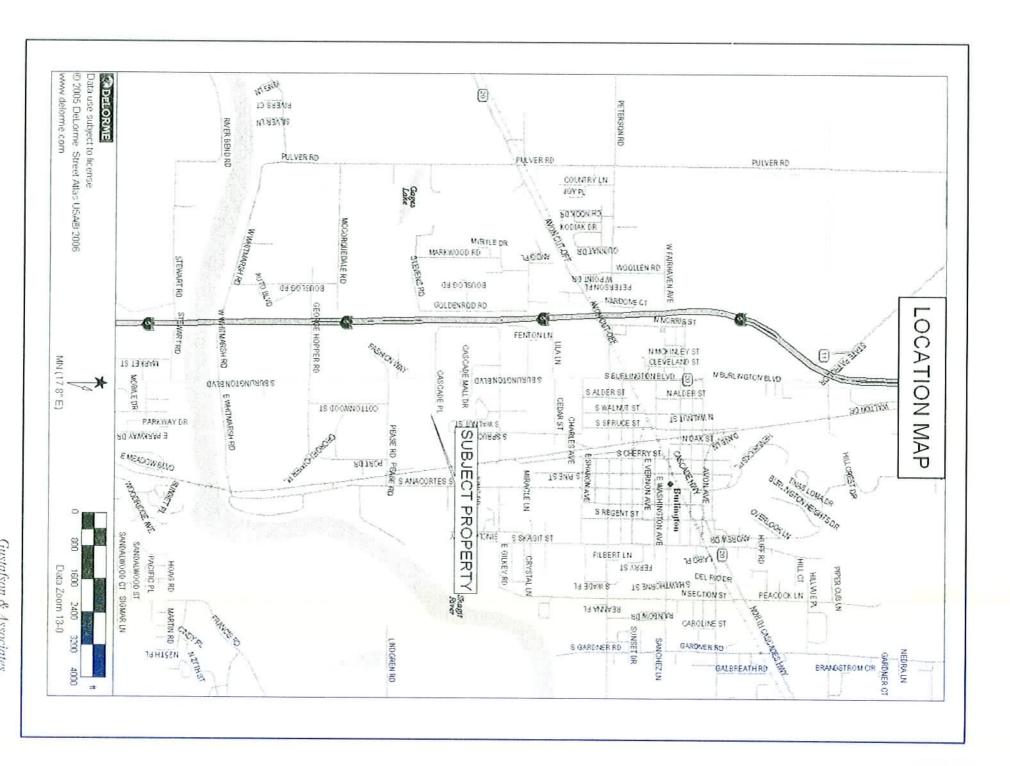
> Braden Gustafson License #1101684

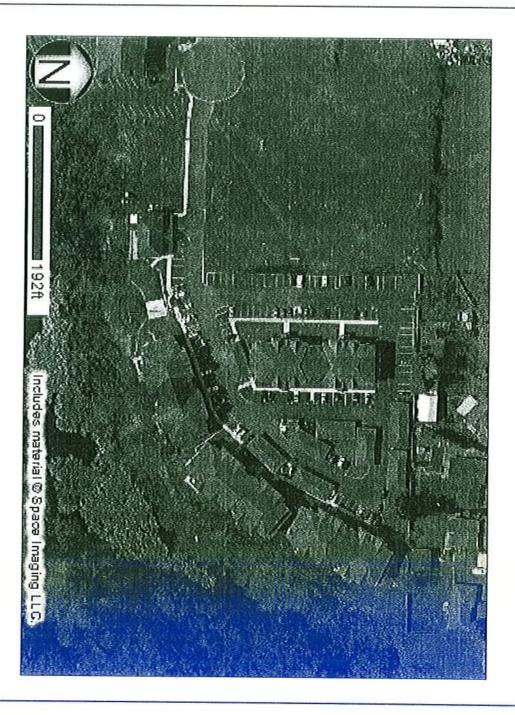
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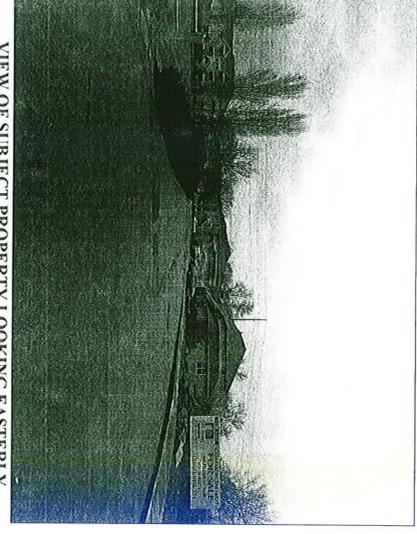


Gustafson & Associates

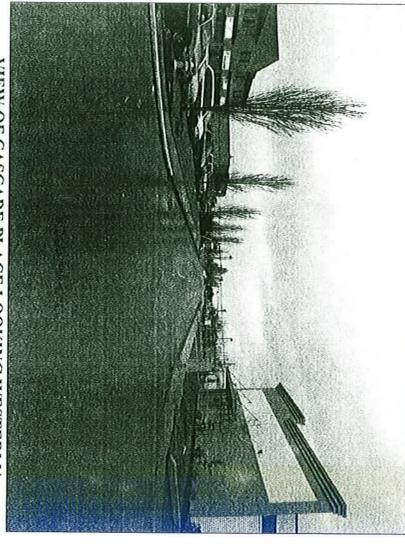




SUBJECT PROPERTY FROM THE AIR



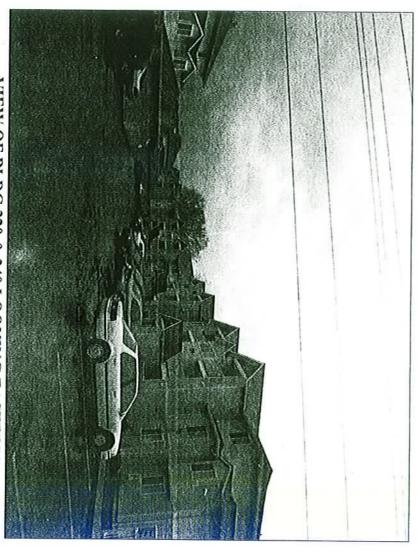
VIEW OF SUBJECT PROPERTY LOOKING EASTERLY



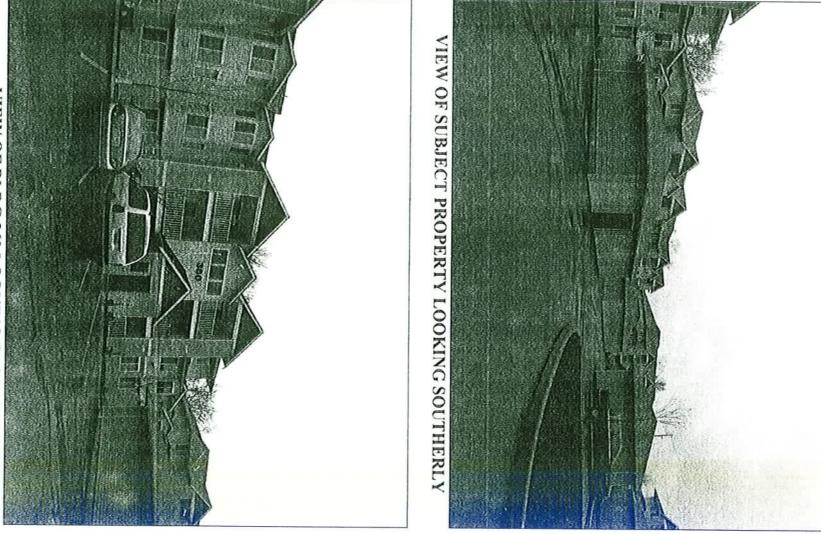
VIEW OF CASCADE PLACE LOOKING WESTERLY



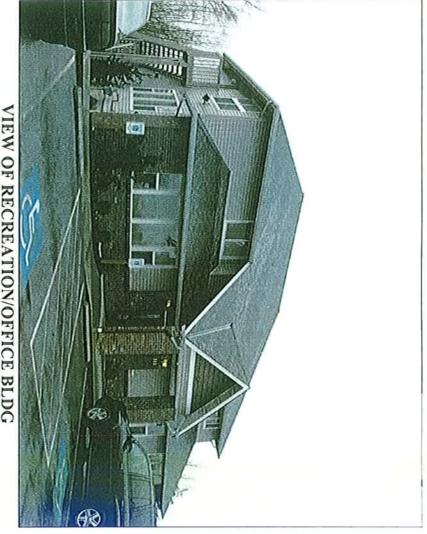
VIEW OF SUBJECT PROPERTY (BLDG 333) LOOKING NORTHEASTERLY



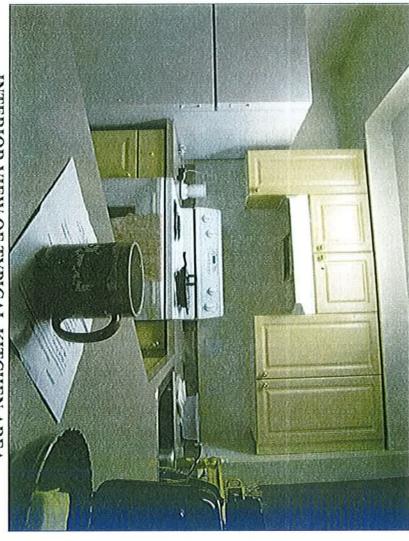
VIEW OF BLDG 320 & 340 LOOKING EASTERLY



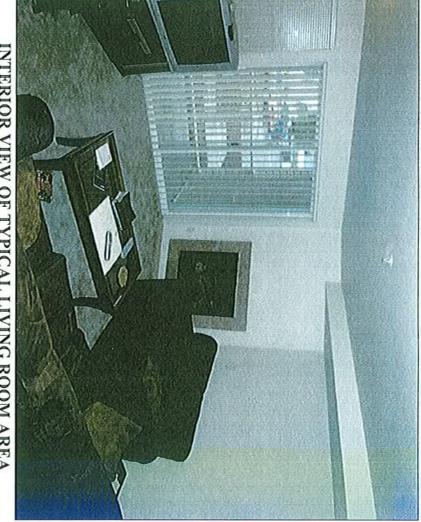
VIEW OF BLDG 360 LOOKING EASTERLY



VIEW OF RECREATION/OFFICE BLDG



INTERIOR VIEW OF TYPICAL KITCHEN AREA



INTERIOR VIEW OF TYPICAL LIVING ROOM AREA



VIEW OF WETLANDS LOOKING SOUTHERLY

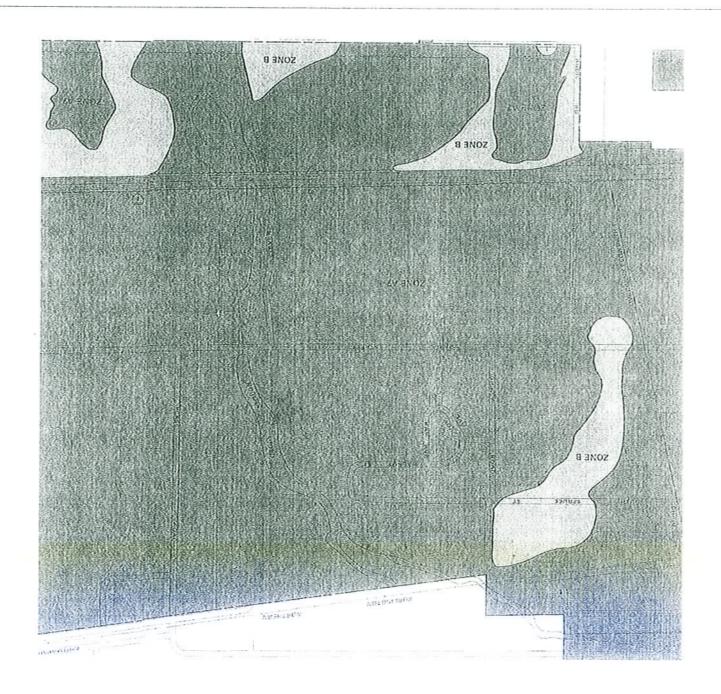


VIEW OF INTERIOR HALLWAY OF BLDG 333



INTERIOR VIEW OF RECREATION/OFFICE

FLOOD ZONE MAP



# ASSUMPTIONS AND/OR LIMITING CONDITIONS

conclusions contained herein have been arrived at and are predicated upon the following conclusions. This appraisal report has been made after a personal inspection of the property identified in this report.

- No responsibility is assumed for matters which are legal in nature nor is any opinion rendered on title of land appraised
- 12 Unless otherwise noted, the property has been appraised as though free and clear of all encumbrances.
- in aid to better estimate the value which lends to the whole parcel rather than the value of that particular item if it were by itself. Where the value of land improvements is shown separately, the value of each is segregated only as an
- 4. or omissions are found to exist, the appraiser(s) reserves the right to modify the conclusions. All maps, areas and other data furnished the appraiser(s) have been assumed to be correct. If any errors
- S There is no interest, present or contemplated, in the subject property or parties involved
- 6 specific value or value within a given range. Neither employment nor compensation are based upon approval of a loan. Employment of the appraiser(s) was not conditioned upon the appraisal producing a approval of any related loan application. The appraisal assignment was not based upon a requested minimum valuation, specific valuation, or
- .7 true and correct; no important facts have been withheld or overlooked. To the best knowledge and belief of the appraiser(s), all statements and information in this report are
- $\infty$ sales or other media, without written consent of the author, including but not limited to the valuation shall the report or any part thereof, be conveyed to the public through advertising, public relations, news, professional designation. conclusions, identity of the appraiser(s) or firm, and any reference made to the Appraisal Institute or any Possession of this report, a copy or any part thereof, does not carry with it the right or publication, nor
- 9. with reference to the property in question, unless satisfactory agreements are made in advance. There shall be no obligation required to give testimony or attendance in court by reason of this appraisal,
- 10. adopted by the Appraisal Standards board of the Appraisal Foundation as of August 9, 1990. In addition, this appraisal has been made in accordance with rules of professional ethics of the Appraisal The intent of this report is to comply with the Uniform Standards of Professional Appraisal Practice as
- Ξ No one other than the appraiser(s) prepared the analysis, conclusions and opinions concerning real estate that are set forth in this appraisal report.
- 12. No personal property is included in the subject valuation.

#### INTRODUCTION

utilized. The Income Approach doesn't apply in a condominium conversion condominium conversion. The intended use of the appraisal is for establishing appropriate values/asking prices for the subject units. The Cost Approach to Value is not going to be Washington. The valuation represents the estimated gross sell-out of the proposed Cascade Meadows Condominium conversion located at 310 Cascade Place, Burlington, This appraiser has been requested to perform an updated valuation of the proposed

dated 10/01/04 and update on 09/13/05, which is fully incorporated into this updated and revised valuation. Reference is made to the full narrative appraisal report prepared on the subject property

# **IDENTIFICATION OF PROPERTY**

updated valuation. The subject property is primarily unchanged since the appraisal date as of October 1, 2004. the update on September 13, 2005, which is fully incorporated and embodied into this Again, reference is made to the full narrative appraisal report dated October 1, 2004 and

# DESCRIPTION OF IMPROVEMENTS

pages, are the itemized details in regards to the subject property in regards to site plans original narrative appraisal report dated October 1, 2004 and update on September 13, 2005, which is fully incorporated into this revised valuation. Located on the following flood zone maps, summary of unit sizes and individual floor plans Reference is made to the full description of improvements, which is located in the

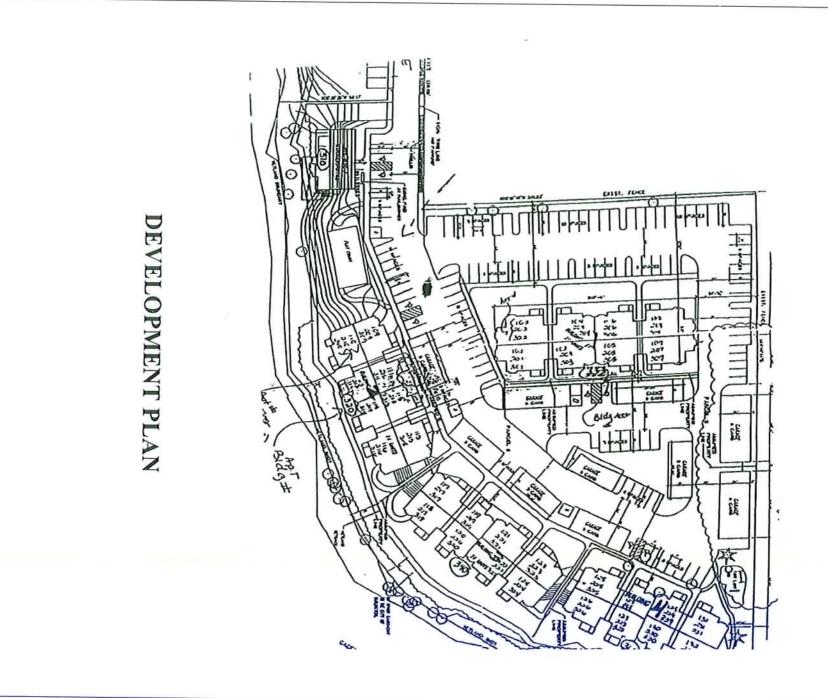
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## CONDOMINIUM CONVERSION

Skagit County): declaration and covenants, attorneys fees, and repairs, which are estimated to be the necessary to convert the apartments to condominiums. These costs include condominium following (along with any other repairs deemed necessary by the City of Burlington or It is assumed in this appraisal that the owner of the property is going to perform the tasks

Total	Drywall Beam Painting	Fire Barriers	Top Side Roofing and Painting	Painting Common Area	Roof Work	Gutter replacement	Carpet Installation in Common Area
\$79.822	\$2,700	\$10,800	\$4,200	\$11,700	\$5,898	\$4,800	\$38,459

replaced with higher end products. It is noted that this valuation also assumes that the appliances and countertops will not be

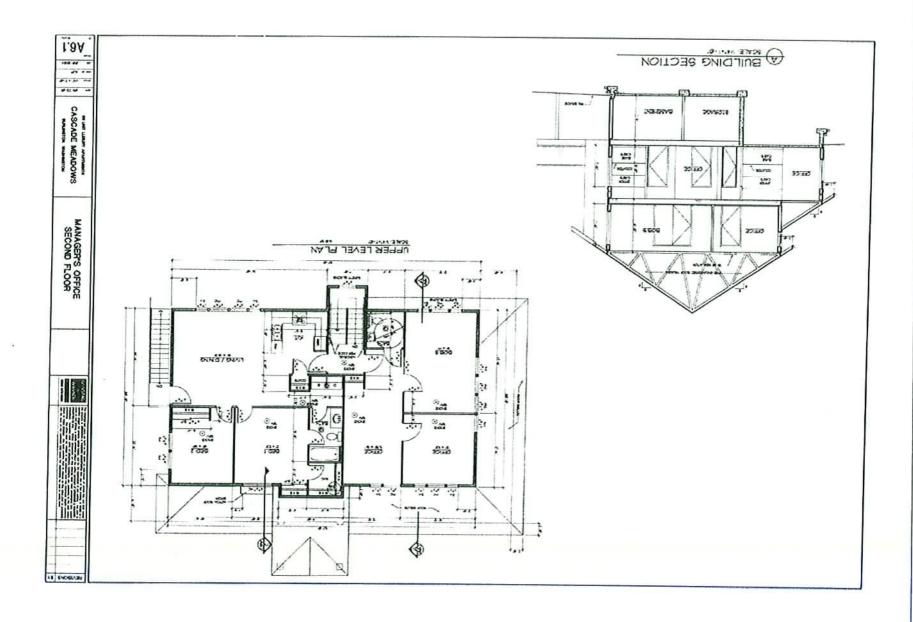


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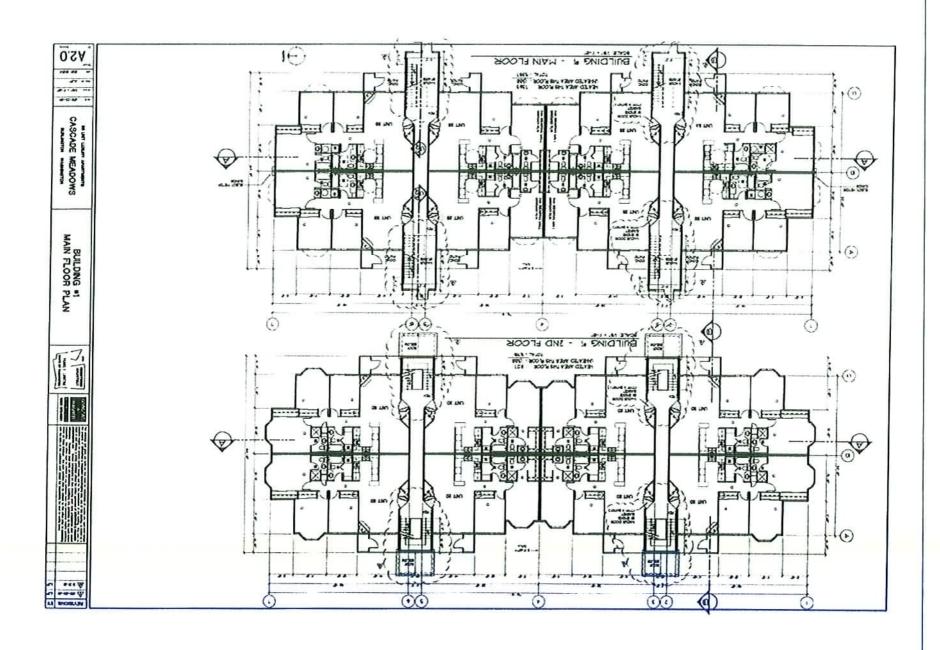


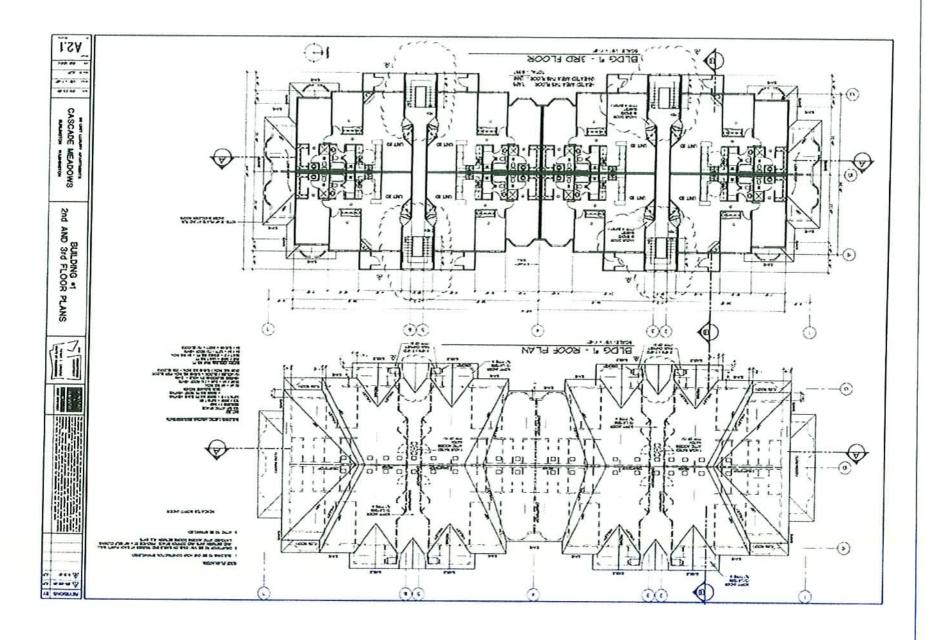
ASSESSORS MAP

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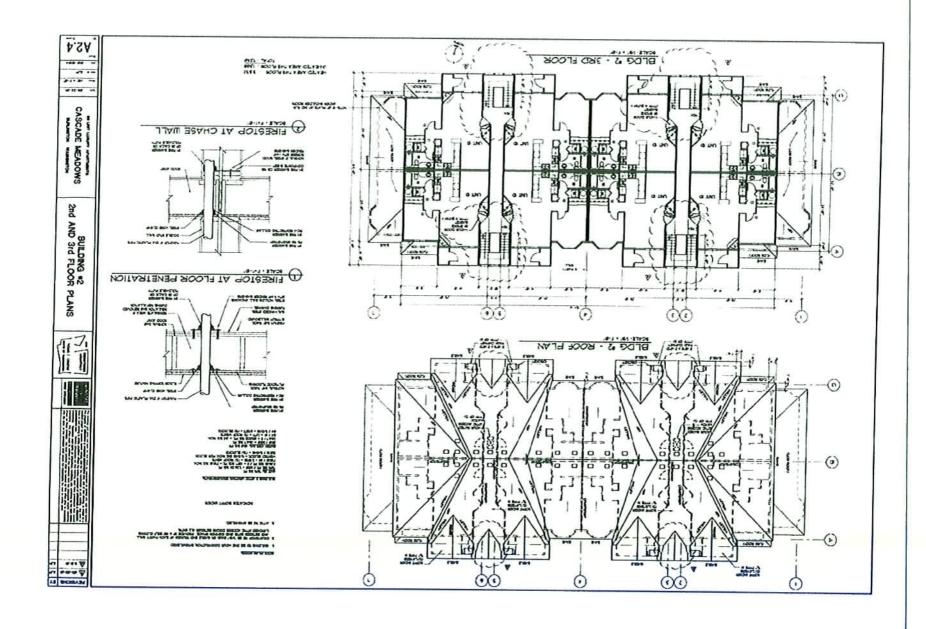








(a)



CON PARTY

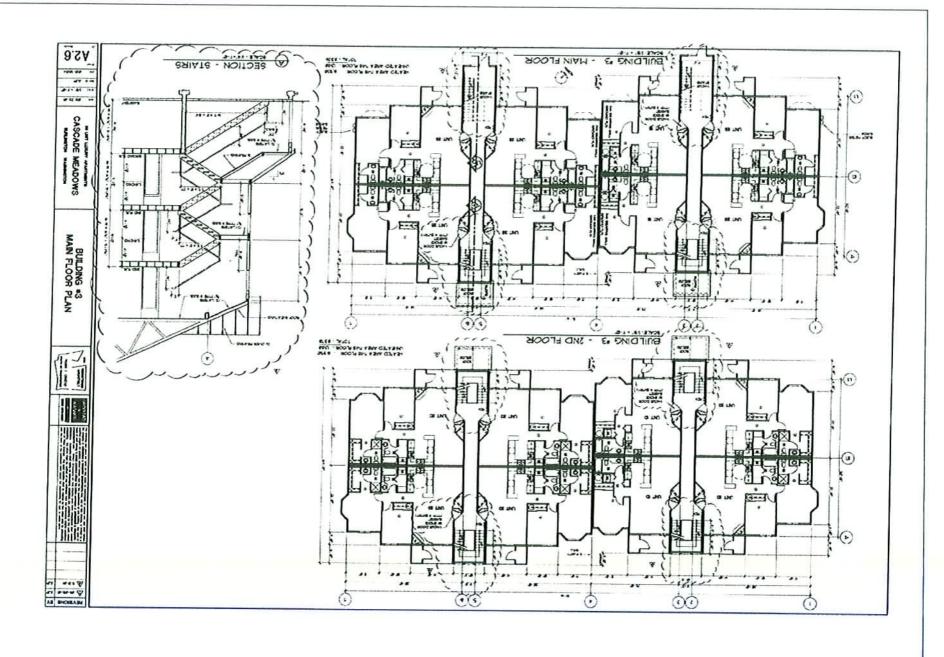
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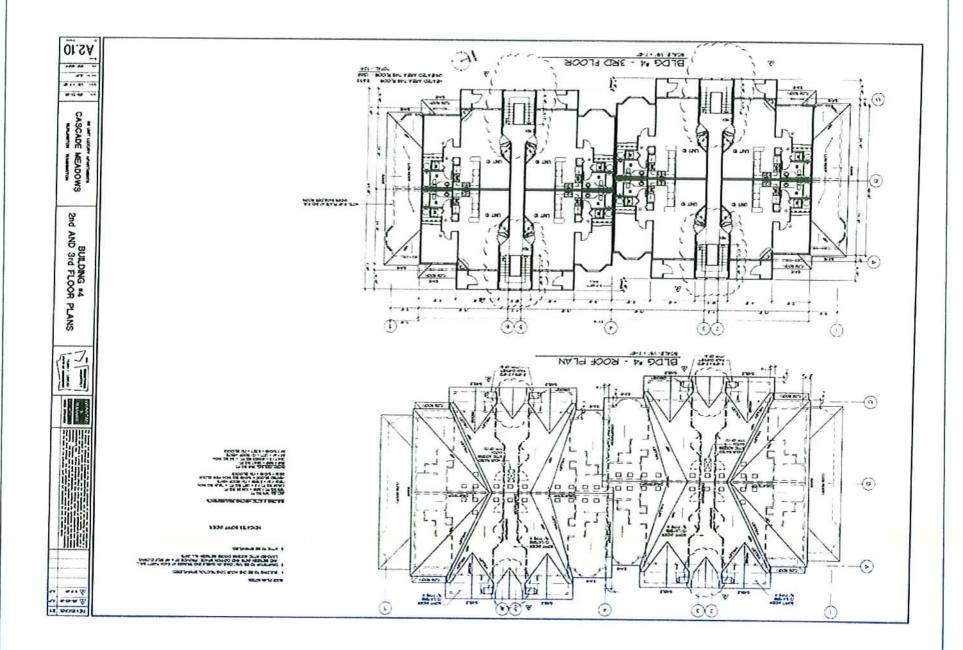
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AND SHORASH

e STORAGE BASEMENTS DETAIL - CEILING / FLOOR ASSEMBLY

BULDING 3 - BASEMENT PLAN





333	333	333	333	3333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	310	Bldg
308	307	306	305	304	303	302	301	208	207	206	205	204	203	202	201	108	107	106	105	104	103	102	101	316	315	314	313	312	311	310	309	216	215	213	212	211	210	209	116	115	114	113	112	111	011	109	314	Unit#
Third	Second	First	First	First	First	First	First	First	First	Third	Second	First	Second	Floor																																		
2/1.75	2/1.75	2/1.75	2/1.75	2/1.75	2/1.75	2/1.75	2/1.75	3/1.75	3/1.75	2/1.75	2/1.75	2/1.75	2/1.75	3/1.75	3/1.75	3/2	3/1.75	2/1.5	2/1.5	2/1.5	2/1.5	3/2	3/2	1/1	1/1	7.	1/1	1/1	1/1	1/1	1/1	2/1./3	1/1	1/1	1/1	1/1	2/1.75	2/1.75	2/1.5	2/1.5	1/1	1/1	1/1	1/1	2/1.5	2/1	2/1	Unit Type
886	886	886	886	886	886	886	886	970	970	886	886	886	886	970	970	970	970	886	886	886	886	970	970	724	734	724	724	774	724	724	724	980	724	724	724	724	886	886	886	886	724	724	724	724	886	886	824	Sq. Ft.

# SUBJECT UNIT SUMMARY CHART

Total	3 BR/2 Bath	3 BR/1.75 Bath	2 BR/1.75 Bath	2 BR/1.5 Bath	(Handicap Accessible)	2 BR/I Bath	2 BR/1 Bath	(Handicap Accessible)	1 BR/1 Bath	I BR/I Bath	ome rype
	970	970	886	886	886		824	724		724	Ft
97	3	5	28	16	2		1	1		41	No. of Units

#### Valuation

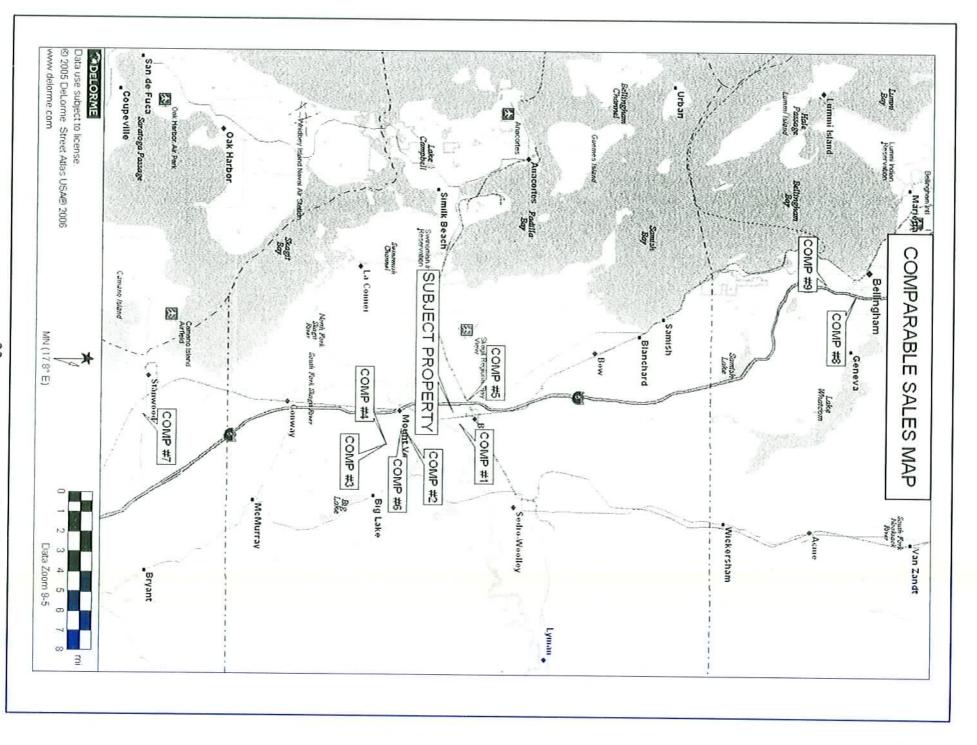
the anticipated absorption period. value will be utilized, which represents the present worth of the condominium sales over upgrade and update the units to meet typical condominium criteria. Also, the discounted which addresses the amount of dollars that would be approximately required to slightly throughout the Pacific Northwest Region. There is an "As Is" Value, which is analyzed, Market Data Approach centers around the analysis of condominium sales located estimated gross sell-out of the individual units when converted to condominiums. The The client has requested that the appraiser only address the Market Data Approach or the

## MARKET DATA APPROACH

assumed that the subject property includes only on-site parking. property will be valued separately. As a result, in the sales comparison approach it is of each of the particular complexes. It is noted that the garage spaces on the subject units without desirable views were utilized. Following the chart is a narrative description Recent sales within 2006 were utilized. In the Ridge at Maddox Creek Phases I and II the sales within comparable complexes of units that are similar to the subject property included in the write-ups located in the addendum to this report. The chart summarizes condominium summary chart together with photographs of each of the projects which are condominium projects were fully analyzed and are detailed on the following comparable which would be indicative of the estimated value of the subject units. A total of nine condominium projects with average to good quality in medium and large sized projects, The entire Pacific Northwest Region areas were researched in order to discover sales of

#### CONDOMINIUM SALES CHART

Sale #	Name/Location	Bedroom/ Bath	Sq. Ft. Range	Price Range	\$ Per Sq. Ft. Range
1	The Cedars Burlington	2 BR/2 Bath	844	\$190,000	\$225.12
2	Stonebridge Condo Mount Vernon	2 BR/1.5 Bath	1,732	\$294,000	\$169.75
3	The Ridge at Maddox Crk I Mount Vernon (Minim. View)	1 BR/1 Bath 2 BR/1.75 Bath	668 966-982	\$151,500 - \$155,500 \$202,800 - \$209,000	\$226.80 - \$232.78 \$206.52 - \$216.36
4	The Ridge at Maddox Crk II Mount Vernon (Minim. View)	1 BR/1 Bath 2 BR/1.75 Bath	712 - 713 1,012	\$144,900 - \$152,000 \$209,900	\$203.51 - \$213.18 \$207.41
5	West Point Burlington	2 BR/1.75 Bath 3 BR/2 Bath	950 950	\$193,000 \$180,000	\$203.16 \$189.47
6	Courtyard Garden Mount Vernon	2 BR/2 Bath	1,100	\$180,000	\$163.64
7	Village Commons Stanwood	1 BR/1 Bath 2 BR/1.5 Bath 2 BR/2 Bath	895-949 1,285 1,227	\$167,400 - \$237,010 \$265,800 \$249,800 - \$289,650	\$187.04 - \$264.82 \$206.85 \$203.59 - \$240.76
8	Lincoln Creek Condo Bellingham	1 BR/1 Bath 2 BR/1 Bath 3 BR/2 Bath	651 – 660 793 – 852 1,051 – 1,096	\$125,000 - \$146,500 \$149,900 - \$190,000 \$195,000 - \$217,000	\$192.01 - \$221.97 \$189.03 - \$223.00 \$177.92 - \$206.47
9	Cypress Place Bellingham	1 BR/1 Bath 2 BR/2 Bath	639 903	\$143,900 - \$155,239 \$193,750 - \$213,250	\$225.20 - \$242.94 \$214.56 - \$236.16



### Condominium Correlation

parking and being detached (very similar to a single-family residence). similar to the subject 2 BR/1.75 Bath unit. It is similar in condition, but is superior in and townhouse style units. This complex had a sale of a 2 BR/2 Bath unit with 844 square in Burlington. It is restricted to buyers 55 years and older and features single-level units situated within close proximity to the subject property at Sinclair Way and Fidalgo Drive feet. It sold for \$190,000 and is analyzed at \$225.12 per square foot. This is definitely Condominium Comparable No. 1 is known as The Cedars, which is a Homestead project

one recent sale in this complex. It includes 1,732 square feet and sold for \$294,000, units as this sale features a much larger square footage which is analyzed at \$169.75 per square foot. This is difficult to compare to the subject and older. of attached and detached flat style units, which are restricted to buyers 55 years of age the units located along a private driveway directly off of LaVenture. This project consists Vernon along two cul-de-sacs called Stonebridge Way and Shady Lane with several of Condominium Comparable No. 2 is known as Stonebridge and is located in northeast Mt. The project also contains a common meeting and exercise building. There is

especially those units which are newer transactions. There are two recent I BR/I Bath partially similar to the subject property (the subject property does not have elevator transactions that contain 668 square feet. Both have minimal views and sold for \$151,500 views are considered to be far more appropriate and comparable to the subject property, service), as the subject property contains three-story buildings. The units that have no units and one-bedroom units. This is in a three-story, elevator serviced building, which is territorial views. This is one of the few complexes that includes smaller two bedroom overlooking Mount Vernon with most of the units on the west side of the building having Unit Development in southeast Mount Vernon. This is a new project located on the hill Condominiums I, which is located along Lindsay Loop in the Maddox Creek Planned Condominium Comparable No. 3 is known as The Ridge at Maddox Creek

service, basement garage parking, and quality of construction the subject units; however, they are superior to the subject property in having elevator sales range from \$206.52 to \$216.36 per square foot. These would be good indications of \$202,800 and is analyzed at \$206.52 per square foot. Unit 203 with 966 square feet sold units with minimal views. Unit 110 with 982 square feet sold in July of 2006 for subject one-bedroom units. There have been two recent sales of smaller two-bedroom for \$209,900 in September of 2006 and is analyzed at \$216.36 per square foot. The two have both occurred within the past four months. These sales would be comparable to the and \$155,500. They are analyzed at \$226.80 and \$232.78 per square foot respectively and

also slightly superior in quality of view. having elevator service, a basement parking garage, and quality of construction. They are indications of the subject units; however, they are superior to the subject property in and is analyzed at \$207.41 per square foot (1,012 Sq Ft). These would be good In addition Unit 102, which is a 2 BR/1.75 Bath unit, sold for \$209,900 in June of 2006 that Unit 208 has a fair territorial view to the north and Unit 108 has no view whatsoever \$144,900 and is analyzed at \$203.51 per square foot based on 712 square feet. It is noted \$152,000 and is analyzed at \$213.18 per square foot (713 Sq Ft). Unit 108 sold for configuration. Two one-bedroom units sold in October of 2006. Unit 208 sold for considered to be similar to the subject property in lack of view, unit size, and or territorial views. There have been eight sales in 2006, of which, three sales are having been sold to date. Again, it is important to utilize those sales that do not have city lies adjacent to Phase I. This was completed in June of 2005 with 25 of the 29 units Condominium Comparable No. 4 is known as the Ridge at Maddox Creek Phase II, which

recent sale in January of 2007 (01/02/07). Other than this sale, there were two sales at the shared-wall single-level duplex complex constructed in 2002. There has been one very and Court, just to the south of Peterson Road in northwest Burlington. This is primarily a Condominium Comparable No. 5 is known as West Point located on West Point Place

property. these are considered to be reasonably good indications of the market value of subject detached units and they do usually have one-car garages attached. On an overall basis analyzed at \$189.47 per square foot. It is noted that this is a dated sale. These are contains the same square footage (950 Sq Ft). It sold for \$180,000 January of 2006 and is analyzed at \$203.16 per square foot. Another sale to note is a 3-BR/2-Bath unit that with 950 square feet, two bedrooms, and 1.75 bathrooms. It sold for \$193,000 and is beginning of 2006. The most recent sale is definitely comparable to the subject property

price per square foot; however, it is considered to be a reasonably good indication of the market value of subject property bath unit. This is a relatively large two-bedroom unit and would definitely reflect a lower 2006 for \$163.64 per square foot and consisted of a 1,100 square foot two bedroom, two 1998 and there has been one re-sale in 2006 and that is Unit 325A which, sold in July of located at 325 LaVenture Road in Mount Vernon. This is a complex which was built in Condominium Comparable No. 6 is known as the Courtyard Gardens Condominiums

2 BR/2 Bath units have sold since June of 2006 with 1,227 square feet. They have ranged 1,285 square feet, which sold for \$265,800. It is analyzed at \$206.85 per square foot. Four finish package selected by the buyer. One 2 BR/1.5 Bath unit sale is referenced with foot. The difference in sale price depends on the unit location within the building and the five recent sales referenced range from \$210.22 per square foot to \$244.70 per square feet and have sold for \$187.04 per square foot to \$264.82 per square foot. Three of the similar units of the subject property. The 1 BR/1Bath units range from 895 to 949 square area of Stanwood. This comparable sale contains units that are significantly larger than of units and is located near the Haggen Supermarket in the newly developed commercial being constructed and selling out presently in Stanwood. This does have a variety of types story frame, elevator serviced, basement parking garage structure, which was recently is Condominium Comparable No. 7 is known as the Village Commons, which is a three-

on a price-per-square-foot basis. subject property, however, superior in age, condition, quality of construction, basement garage parking, and elevator servicing. These are larger units that generally sell for less end included higher-end finish packages. These would be partially comparable to the from \$203.59 per square foot to \$240.76 per square foot. Again, the units at the higher

overall quality (elevator service, basement garage parking, finish, etc). It is noted that this subject property in regards to being new construction, location within Bellingham, and facility is adjacent to a mini-storage complex and does get moderate freeway noise to do with the finish packages chosen by the buyer. These would be superior to the prices get higher for the upper levels in the building. The differences in prices also have ranged in sale price from \$195,000 to \$217,000 (\$177.92 to \$206.47 per square foot). The per square foot). The 3 BR/2 Bath units contain 1,051 or 1,096 square feet and have from 793 to 852 square feet and have sold for \$149,900 to \$190,000 (\$189.03 to \$223.00 \$125,000 to \$146,500 (\$192.01 to \$221.97 per square foot). The 2 BR/1 Bath units range property. The 1 BR/1 Bath units range from 651 to 660 square feet and have sold from sales have occurred that would be comparable to the 3 BR/2 Bath units of the subject to the subject 1 BR/1 Bath units. Two sales are similar to the subject 2 BR units. Three been nine sales that have occurred since January of 2006. Four units are very comparable combination of studios, one bedroom, two bedrooms and three bedroom units. There have secured parking garage below. The units are basically average in quality with a fall of 2005 and consists of three-stories with elevator servicing and full basement 910 Gladstone Street in Bellingham. This is a 33-unit complex that was completed in the Condominium Comparable No. 8 is known as the Lincoln Creek Condominium located at

story buildings that are being constructed at different phases. Two buildings have been completed to date with a total of 34 closed sales from September of 2006 to December of Western Washington University at 680-700 32<sup>nd</sup> Street. This complex contains three four-Comparable Condominium No. 9 is known as Cypress Place in Bellingham situated near

stainless steel appliances, granite countertops, etc. It is similar in available parking age/condition and elevator service. The more expensive sales are superior in having within close proximity to Western Washington University. They are also superior in \$236.16 per square foot. These units are definitely superior in location as they are located 2 BR/2 Bath units have sold from \$193,750 to \$213,250 and range from \$214.56 to sold from \$143,900 to \$155,239 and range from \$225.20 to \$242.94 per square foot. The BR/1 Bath unit and the 903-square-foot 2 BR/2 Bath unit. The 1 BR/1 Bath units have 2006. The units most comparable to the subject property would be the 639-square-foot 1

inferior main floor unit with no view of the slough behind the property A base price for the subject individual units should be concluded. This would be for an

sales that have occurred in comparable complexes utilized in this report. subject property due to the current market trends. The chart below displays six repeat for residential condominiums in the past couple of years. Dated sales are inferior to the The general market trends should be discussed. There has been significant appreciation

7.2170	00/00/00	DOO'00'	.00	the contract		
0310/	20/05/20	000 0013	10/27/05	\$178 900	302	Lincoln Creek
9.21%	11/14/06	\$240,000	09/10/04	\$199,900	109	Kidge at Maddox II
13.62%	11/15/06	\$151,500	01/05/04	\$109,000	801	Kidge at Maddox II
13.93%	12/01/06	\$239,000	03/28/05	\$193,700	303	Kidge at Maddox II
7.39%	07/28/06	\$180,000	04/15/99	\$116,950	525A	Courtyard Gardens
14.59%	08/31/06	\$220,000	11/24/04	\$174,900	1052 Cypress	I ne Cedars
Appreciation	Sale Date	Sale Price	Sale Date	Sale Price	Unii #	Complex
Annualized			,	,		

appreciation of the residential condominium market. conditions of the past couple of years and is not a definitive answer on the annual 9.21% to 14.59% per year. This information is shown to give a general idea of the market due to the fact that the initial sale occurred in 1999. The remaining sales range from The annualized appreciation ranges from 7.39% to 14.59%. The low extreme is primarily

Attention should also be made to active listings that would be indicative of market value for the subject units. The following chart summarizes the condominium units currently on the market.
ket value urrently on

#### Active Listings

Name/Location	Bedroom/	Sq. Ft.	Price Range	S Per Sq. Ft.
	Bath	Range	The state of the s	Range
The Ridge at Maddox Crk II	I BR/I Bath	674	\$164,950	\$244.73
Mount Vernon (Av NW				
Village Commons	2 BR/2 Bath	1,050	\$263,800	\$251.29
Stanwood				
Lincoln Creek Condo	1 BR/1 Bath	660	\$138,900	\$210.45
Bellingham			8	
Cypress Place	1 BR/1 Bath	599	\$149,900 - \$162,900	\$250.25 - \$271.95
Bellingham	2 BR/2 Bath	850	\$209,900 - \$229,900	\$246.94 - \$270.47
Cascade Commons	1 BR/1 Bath	732	\$180,000 - \$185,000	\$245.90 - \$252.73
Burlington				
West Point	2 BR/1.75 Bath	838	\$179,500	\$214.20
Burlington				
The Cedars	2 BR/1.75 Bath	864	\$199,950	\$231.42
Burlington				
Cascade Palms	2 BR/2 Bath	1,230	\$219,900	\$178.78
Sedro Woolley				
Division Street Village	2 BR/1.5 Bath	901	\$159,900	\$177.47
Mount Vernon				

units on an overall basis. constructed in 1972, but the interior has been completely remodeled. It has a smaller unit with 901 square feet at \$177.47 per square foot. This is definitely inferior to the subject Street Village is a recently (12/01/06) converted condominium complex. It was originally Cascade Palms at \$178.78 per square foot is inferior to the subject property. Division per square foot. West Point is comparable to the subject property at \$214.20 per square smaller units have sold. The smaller one-bedroom units are listed at \$245.90 to \$252.73 and representing new construction. Only one larger unit has sold in this complex. No superior to the subject property. Cascade Commons is a new development at Gilkey and subject property, but still superior. Cypress Place at \$246.94 to \$271.95 per square foot is foot. The Cedars at \$231.42 per square foot is slightly superior to the subject property. Spruce in Burlington. These are new one-level units that are superior in garage parking the subject property. Lincoln Creek at \$210.45 per square foot is more comparable to the property in quality of view. Village Commons at \$251.29 per square foot is superior to The Ridge at Maddox Creek II at \$244.73 per square foot is superior to the subject

## Individual Unit Type Correlation

### 1 BR/1 Bath Unit (724 Sq. Ft.)

this unit. The chart below summarizes the sales of the most comparable complexes in regards to

Sale #	Sale Name/Location #  The Ridge at Maddox Crk I  Mount Vernon (Minim.	Bedroom/ Bath 1 BR/1 Bath	Sq. Ft. Range 668	Price Range \$151,500 - \$155,500
4	The Ridge at Maddox Crk II	1 BR/1 Bath	712 - 713	1 BR/1 Bath 712 - 713 \$144,900 - \$152,000 \$203.51 - \$213.18
	Mount Vernon (Minim.			
7	7 Village Commons	1 BR/1 Bath	895-949	895-949 \$167,400 - \$237,010 \$187.04 - \$264.82
	Stanwood			
∞	Lincoln Creek Condo	1 BR/1 Bath	651 - 660	1 BR/1 Bath 651 - 660 \$125,000 - \$146,500 \$192.01 - \$221.97
	Bellingham			
9	Cypress Place	1 BR/1 Bath	639	\$143,900 - \$155,239
	Bellingham			12 October

active listings, the subject one-bedroom units have a base price of \$210 per square foot. age/condition, quality, and location. Considering the recent sales, market conditions, and serviced. Sale No. 9 at \$225.20 to \$242.94 per square foot is definitely superior in superior in overall degree of finish. This building is also superior in being elevator square foot is more comparable to the subject property. The upper end units are definitely square foot. This is superior to the subject property. Sale No. 8 at \$192.01 to \$221.97 per represents a wide range. Sales have more typically been in the range of \$210 to \$220 per superior in quality of construction. In addition, even though these units have less view, the property has desirable views. Sale No. 7 at \$187.04 to \$264.82 per square foot Sale No. 3 and 4 are comparable in location at \$203.51 to \$232.78 per square foot, but are

### 2 BR/1 Bath Unit (824 Sq. Ft.)

BR/1.5 Bath units are correlated square feet that are handicap accessible. The only sale comparable to this unit type is Sale after the correlation. The subject property also contains (2) 2 BR/1 Bath units with 886 No. 8 at \$189.03 to \$223.00 per square foot. This unit will be correlated after the 2-The subject unit with 824 square feet that is located above the office will be discussed

### 2 Bedroom Units (886 Sq. Ft.)

these units The chart below summarizes the sales of the most comparable complexes in regards to

6 5 4 3 2 1 #	The Cedars Burlington Stonebridge Condo Mount Vernon	Bath 2 BR/2 Bath 2 BR/1.5 Bath	Range 844	\$190,000 \$294,000	Range \$225,12 \$169.75
6 5 4 3 2 1	The Cedars Burlington Stonebridge Condo Mount Vernon	2 BR/2 Bath 2 BR/1.5 Bath	844 1,732	\$190,000 \$294,000	\$225.12 \$169.75
6 5 4 3 2	Burlington Stonebridge Condo Mount Vernon	2 BR/1.5 Bath	1.732	\$294,000	\$169.75
6 5 4 3 2	Stonebridge Condo Mount Vernon	2 BR/1.5 Bath	1,732	\$294,000	\$169.75
6 8 4 3	Mount Vernon				
6 5 4 3					
4 2	The Ridge at Maddox Crk I	2 BR/1.75 Bath 966-982	966-982	\$202,800 - \$209,000	\$206.52 - \$216.36
6 5 4	Mount Vernon (Minim.				
6 5	The Ridge at Maddox Crk II	2 BR/1.75 Bath	1,012	\$209,900	\$207.41
6 5	Mount Vernon (Minim.		,		
6	West Point	2 BR/1.75 Bath	950	\$193,000	\$203.16
6	Burlington				
	Courtyard Garden	2 BR/2 Bath	1,100	\$180,000	\$163.64
	Mount Vernon				
7	Village Commons	2 BR/1.5 Bath	1,285	\$265,800	\$206.85
	Stanwood	2 BR/2 Bath	1,227	\$249,800 - \$289,650	\$203.59 - \$240.76
∞	Lincoln Creek Condo	2 BR/1 Bath	793 - 852	\$149,900 - \$190,000	\$189.03 - \$223.00
	Bellingham				
9	Cypress Place	2 BR/2 Bath	903	\$193,750 - \$213,250	\$214.56 - \$236.16
	Bellingham				

square foot basis). Sale No. 7 at \$206.85 per square foot (1.5-bath unit) is superior to the inferior in age/condition and in being a larger unit (generally sells for less on a price per superior in being primarily detached units. Sale No. 6 at \$163.64 per square foot is view-oriented site and quality of construction. Sale No. 5 at \$203.16 per square foot is larger unit. Sale No. 3 and 4 at \$206.52 to \$216.36 per square foot are superior in being a primarily detached units. Sale No. 2 at \$169.75 per square foot is inferior in being a much Sale No. 1 at \$225.12 per square foot is comparable in location, but superior in being

value of \$200 per square foot square foot. The 2 BR/1 Bath 886-square-foot handicap accessible units have a market \$205 per square foot, whereas the subject 2 BR/1.75 Bath units are concluded at \$210 per subject property. In addition, the active listings and market conditions should be considered. The subject 2 BR/1.5 Bath units are concluded to have a market value of Sale No. 9, which ranges from \$214.56 to \$236.16 per square foot, is superior to the subject units. They are superior in age/condition, but inferior in number of bathrooms. square foot to \$223.00 per square foot is superior at the higher end due to the location square foot and are superior to the subject two-bathroom unit. Sale No. 8 at \$189.03 per subject 1.5-bath unit. The two-bathroom units have sold from \$203.59 to \$240.76 per within the building and the degree of finish chosen. The lower end is similar to the

## 3 BR/1.75-2 Bath Unit (970 Sq. Ft.)

The chart below summarizes the most comparable complexes in regards to this unit.

9	∞	7	0	S	4	بن	# Sal
Cypress Place Bellingham	Lincoln Creek Condo Bellingham	Village Commons Stanwood	Courtyard Garden Mount Vernon	West Point Burlington	The Ridge at Maddox Crk II Mount Vernon (Minim.	The Ridge at Maddox Crk I Mount Vernon (Minim.	Sale Name/Location #
2 BR/2 Bath	3 BR/2 Bath	2 BR/1.5 Bath 2 BR/2 Bath	2 BR/2 Bath	3 BR/2 Bath	2 BR/1.75 Bath	2 BR/1.75 Bath	Bedroom/ Bath
903	1,051 - 1,096	1,285 1,227	1,100	950	1,012	966-982	Sq. Ft. Range
\$193,750 - \$213,250 \$214.56 - \$236.16	1,051 - 1,096 \$195,000 - \$217,000 \$177.92 - \$206.47	\$265,800 \$249,800 - \$289,650	000,0818	\$180,000	\$209,900	\$202,800 - \$209,000	Price Range
\$214.56 - \$236.16	\$177.92 - \$206.47	\$206.85 \$203.59 - \$240.76	\$163.64	\$189.47	\$207.41	\$206	S Per Sq. Ft. Range

compare to the subject property as it contains two bedrooms. It would be regarded as sale occurred in January of 2006). Sale No. 6 at \$163.64 per square foot is difficult to at \$189.47 per square foot and is superior in being a detached unit (it also noted that this \$189.47 per square foot is very comparable in unit type and square footage. It is analyzed property, but are difficult to compare, as they are two-bedroom units. Sale No. 5 at Sale No. 3 and 4 at \$206.52 to \$216.36 per square foot are superior to the subject

between 1.75 and two bathrooms). units are correlated at \$200 per square foot (typical base value)(no market differentiation the market conditions, and the active listings in the area, the subject 3 BR/1.75-2 Bath superior. Sale No. 9 is superior to the subject property. Considering the sales discussed, square foot is definitely comparable to the subject property, but is regarded as slightly square foot, is superior to the subject property. Sale No. 8 at \$177.92 to \$206.47 per inferior to the subject property. Sale No. 7, which ranges from \$203.59 to \$240.76 per

for more than the lower floor units on a monthly basis analysis in this market place and by the fact that the upper floor units currently rent out despite the absence of elevator service. This is supported both by a general sales on sales floor units will sell for approximately \$5.00 per square foot more than the lower floor units vaulted ceilings and no occupants above them. We have concluded that the subject's top Historically, upper floor units in similar types of projects have sold for more due to having

the subject units are as follows: As a result, the correlated rounded base value conclusions on a per square foot basis for

	First Floor	Second Floor	Third Floor
1 BR/1 Bath	\$210.00	\$210.00	\$215.00
2 BR/I Bath	00 000\$	00 000	00 500
	14	*100.00	\$500.00
2 BR/1.5 Bath	\$205.00	\$205.00	\$210.00
2 DD /1 75 Dath	9000	•	
2 BK/1./3 Bath	\$210.00	\$210.00	\$215.00
3 BR/1.75-2 Bath	\$200.00	\$200.00	\$205.00
			4

out of both the front or back of the building as well as on one side. units have one less shared wall and because they generally have more expansive views for more than interior units. The reason for the premium for end units is because exterior In addition to the top floor adjustments detailed above, end or exterior units typically sell We have estimated

scenic territorial view with less foot and auto traffic. These units are also subject to less positive adjustment is required which we have estimated to be 5%. traffic noise. Therefore, these units have a superior location within the project and a the value of the exterior unit locations to be worth 3% more than comparable interior Also, the units located along the greenbelt behind Buildings 2, 3 and 4 have a more

sum adjustment of \$20,000 to the base price of this unit in order to determine its market considered to be inferior to the remaining units. We have therefore made a negative lump exterior deck or patio. Its specific location within the clubhouse building is also that the remainder of the units have. It also has only one bathroom and does not have an compared to the remaining units with an open floor plan lacking the kitchen counter space The apartment unit located in the clubhouse building is of generally inferior quality

The following chart reflects the individual rounded unit values.

#### **Total Gross Sellout**

				T	Т	T-	_	_	_	_	_	_	_								_	_		_	_	_	_		_	_	_			_	_	-	_	-		_		_	_		_		
333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	333	222	322	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	320	310	biag
308	307	306	305	304	303	302	301	208	207	206	205	204	203	202	201	108	107	106	105	104	103	103	310	315	314	313	312	311	310	309	216	215	214	213	212	2110	209	116	115	114	113	112	111	110	109	314	Опи #
2/1.75	2/1.75	2/1.75	2/1.75	2/1.75	2/1.75	2/1.75	2/1.75	3/1.75	3/1.75	2/1.75	2/1.75	2/1.75	2/1.75	3/1.75	3/1.75	3/2	3/1.75	2/1.5	2/1.5	2/1.5	2/15	3/2	2/2	1/1	1/1	1/1	1/1	1/1	1/1	1/1	2/1.75	2/1.75	1/1	5	1/1	1/1	2/1.75	2/1.5	2/1.5	1/1	1/1	1/1	1/1	2/1.5	2/1	2/1	Туре
886	886	886	886	886	886	886	886	970	970	886	886	886	886	970	970	970	970	886	886	886	988	070	070	724	724	724	724	724	724	724	886	886	724	724	774	774	886	886	886	724	724	724	724	886	886	824	Sq. Ft.
Third	Second	First	First	First	First	First	First	171131	Ihird	Third	Third	Third	Third	Third	Third	Third	Second	Second	Second	Second	Second	Second	Second	First	First	First	First	First	First	First	First	Second	rioor														
Yes	Yes	No	No	No	No	Yes	Yes	No	Yes	Yes	No	No.	No So	No.	163	Yes	Yes	No	No	No	No	Yes	Yes	No	No.	No.	N. S	200	N NO	No	Yes	Yes	No	No	No	No	Yes	Yes	N/A	End							
No	No.	No.	No.	NO	NO	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No.	Vac	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	N/A	Greenbe																	
\$216.30	\$216.30	\$210.00	\$210.00	\$210.00	\$210.00	\$216.30	\$216.30	\$200.00	\$200.00	\$210.00	\$210.00	\$210.00	\$210.00	\$200.00	\$200.00	\$206.00	\$206.00	\$205.00	\$205.00	\$205.00	\$200.00	\$200.00	\$226.80	\$216.30	\$220.50	\$210.00	\$220.50	\$210.00	\$226.80	\$216.30	\$220.50	\$210.00	\$220.50	\$210.00	\$20.00	\$220.50	\$210.00	\$221.40	\$211.15	\$220.50	\$210.00	\$220.50	\$210.00	\$221.40	\$206.00	\$175.73	SF
\$192,000	\$192,000	\$186,000	\$186,000	\$186,000	\$186,000	\$192,000	\$192,000	\$194,000	\$194,000	\$186,000	\$186,000	\$186,000	\$186,000	\$194,000	\$194,000	\$200,000	\$200,000	\$182,000	\$182,000	\$182,000	\$200,000	3200,000	\$164,000	\$157,000	\$160,000	\$152,000	\$160,000	\$152,000	\$164,000					\$150,000				\$196,000	-		\$152,000					\$144,800	Rounded

#### Total Gross Sellout

0.07,000	0000	1	<b>\</b>	Thind	734	1/1	222	260
\$157.00	\$216.30	4	Yes	Third	724	1/1	331	360
\$160,000	\$220.50	_	No.	Third	724	1/1	330	360
\$152,000	\$210.00	_	No.	Third	724	1/1	329	360
\$160,000	\$220.50		No.	Third	724	1/1	328	360
\$152,000	\$210.00	_	No.	Third	724	1/1	327	360
\$164,000	\$226.80		Yes	Third	724	1/1	326	360
\$157,000	\$216.30	4	Yes	Third	724	1/1	325	360
\$195,000	\$220.50		No	Second	886	2/1.75	232	360
\$186,000	\$210.00	$\perp$	No	Second	886	2/1.75	231	360
\$160,000	\$220.50	Yes	No	Second	724	1/1	230	360
\$152,000	\$210.00		No	Second	724	1/1	229	360
\$160,000	\$220.50	Yes	No	Second	724	1/1	228	360
\$152,000	\$210.00		No	Second	724	1/1	227	360
\$195,000	\$220.50	Yes	No	Second	886	2/1.75	226	360
\$186,000	\$210.00		No	Second	886	2/1.75	225	360
\$196,00	\$221.40		Yes	First	886	2/1.5	132	360
\$187,000	\$211.15	No	Yes	First	886	2/1.5	131	360
\$160,000	\$220.50	Yes	No	First	724	1/1	130	360
\$152,000	\$210.00	No	No	First	724	1/1	129	360
\$160,000	\$220.50	Yes	N <sub>o</sub>	First	724	1/1	128	360
\$152,000	\$210.00	No	No	First	724	1/1	127	360
\$196,000	\$221.40	Yes	Yes	First	886	2/1.5	126	360
\$183,000	\$206.00	No	Yes	First	886	2/1	125	360
\$164,000	\$226.80	Yes	Yes	Third	724	1/1	324	340
\$157,000	\$216.30	No	Yes	Third	724	1/1	323	340
\$160,000	\$220.50	Yes	No	Third	724	1/1	322	340
\$152,000	\$210.00	No	No	Third	724	1/1	321	340
\$195,000	\$220.50	Yes	No	Third	886	2/1.75	320	340
\$186.00	\$210.00	No	No	Third	886	2/1.75	319	340
\$164,000	\$226.80	Yes	Yes	Third	724	1/1	318	340
\$157,000	\$216.30	No	Yes	Third	724	1/1	317	340
\$195,000	\$220.50	Yes	No	Second	886	2/1.75	224	340
\$186,000	\$210.00	No	No	Second	886	2/1.75	223	340
\$160,000	\$220.50	Yes	No	Second	724	1/1	222	340
\$152,000	\$210.00	N <sub>o</sub>	No	Second	724	1/1	221	340
\$195,000	\$220.50	Yes	No	Second	886	2/1.75	220	340
\$186,000	\$210.00	No	N <sub>o</sub>	Second	886	2/1.75	219	340
\$195,000	\$220.50	Yes	No	Second	886	2/1.75	218	340
\$186,000	\$210.00	No	N <sub>o</sub>	Second	886	2/1.75	217	340
\$196,000	\$221.40	Yes	Yes	First	886	2/1.5	124	340
\$187,000	\$211.15	No	Yes	First	886	2/1.5	123	340
\$160,00	\$220.50	Yes	No	First	724	1/1	122	340
\$152,000	\$210.00	No	No	First	724	1/1	121	340
\$191,0	\$215.25	Yes	No	First	886	2/1.5	120	340
\$182,000	\$205.00	No	No	First	886	2/1.5	119	340
\$196,000	\$221.40	Yes	Yes	First	886	2/1.5	118	340
\$187,000	\$211.15	No	Yes	First	886	2/1.5	117	340
Rounded	SF Adj.	Grnblt	Unit			Туре		
P uluc		0.00	100000000000000000000000000000000000000	Contractor of the Contractor o	100 March 100			

## Parking Garages and Basement Parking

\$1,500 a piece. amenities is as follows: than the street level garages is \$1,000 and the value of the basement garages equals value of the basement garages which are less accessible and located in a less secure area projects it is estimated that the value of the parking garages is \$3,000 each while the garage doors. Based on the cost approach as well as our analysis of numerous other been partially finished with wood studs and chain link dividers and overhead rolling 340, also have basement parking with a combined 21 parking spaces of which 10 have current tenants on a first come first serve basis. Two of the buildings, Buildings 320 and The subject property contains eight 5 car detached garages which are rented out to the The combined gross retail sellout of the subject's covered parking

Total	10 Basement Garages @ \$1,500	11 Open Basement Parking Spaces @ \$1,000	40 Detached Garages (@ \$3,000
	11	11	11
€	8	8	5
\$ 146,000	= \$ 15,000	= \$ 11,000	= \$ 120,000

### Combined Gross Retail Sellout

Total	Parking Facilities	Building 360	Building 340	Building 320 & 310	Building 333
\$17,167,000	\$ 146,000	\$ 4,038,000	\$ 4,241,000	\$ 4,182,800	\$ 4,560,000

# CORRELATION AND FINAL VALUE ESTIMATE

indicated value of the subject property, as converted to condominiums is: Data Approach or gross sell-out of the individual condominium units. As a result, the The only approach utilized in the valuing the subject property is the estimated Market

## SEVENTEEN MILLION ONE HUNDRED AND SIXTY SEVEN THOUSAND DOLLARS

(\$17,167,000)\*

the estimated value of each individual unit. represent the "As Is" market value of the subject property in its entirety, rather, reflects performed. It is also emphasized that the aggregate gross sellout of \$17,167,000 does not (valuing each unit for marketing purposes) no discounting for absorption has been \*It is emphasized that due to the function of the appraisal and the scope of work required

## CERTIFICATION OF APPRAISERS

We hereby certify that, to the best of our knowledge and belief:

- Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and the Standards of Professional Practice of the
- The statements of fact contained in this report are true and correct;
- ٠ conditions, and are my personal, unbiased, professional analyses, opinions, and conclusions; The reported analysis, opinions, and conclusions are limited only by the reported assumptions and limiting
- ٠ conformity with the requirements of the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute. The reported analyses, opinions and conclusions were developed, and this report has been prepared, in
- ٠ personal interest or bias with respect to the parties involved; We have no present or prospective interest in the property that is the subject of this report, and we have no
- ٠ We have no bias with respect to the property that is the subject of this report or to the parties involved with
- ٠ occurrence of a subsequent event. favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the Our compensation is not contingent upon the reporting of a predetermined value or direction in value that
- ٠ range. Similarly, future employment prospects were not dependent upon the appraisal producing a specified value. Our employment and compensation were not based on whether a loan application was or is approved. Our employment was not conditioned upon the appraisal producing a specific value or a value within a given
- ٠ of a loan. We certify that we are competent and qualified to perform the appraisal assignment. The appraisal assignment was not based on a requested minimum valuation, a specific valuation, or approval
- ٠ authorized representatives; The use of this report is subject to requirements of the Appraisal Institute relating to review by its duly
- ٠ We have made a personal inspection of the property that is the subject of this report;
- ٠ spent 100% of the time involved in contributing to the writing and production of this appraisal report and No one provided significant professional real property assistance to the persons signing this certification. We
- ٠ approval of a loan. These appraisers certify the appraisal performed was not based on a minimum value, specific value nor
- ٠ education program of the Appraisal Institute As of the date of this report, Don A. Gustafson has not completed the requirements of the continuing

Don A. Gustafson, MAI, SRAP, SRA

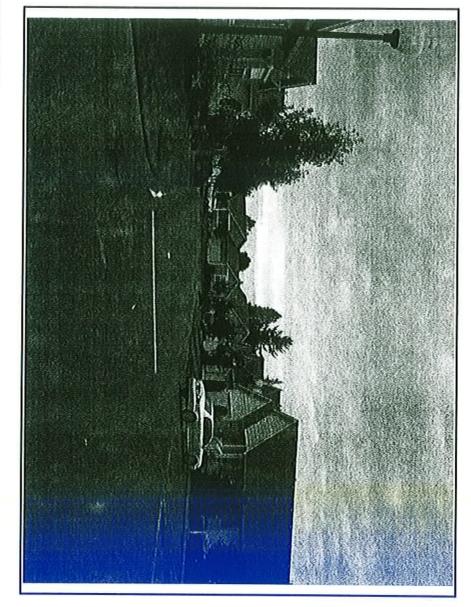
Braden Gustafson, Associate Appraiser

eration & Association



COMPARABLE CONDOMINIUM NO.

NAME: LOCATION: Sinclair Way and Fidalgo Drive Burlington, Washington 98233 The Cedars



#### DESCRIPTION:

decks, fireplaces, and gas heat. dedicated to recreational vehicle parking. The individual units have front patios, rear private clubhouse features a game/recreation room. It has an area within the project restricted to buyers 55 years of age and older. The project contains both attached flat and townhouse style units which all have attached garages. The project has private roads and a A project known as Cedar Point was built out between 1998 and 2002. The project is age

Page 2 The Cedars

#### MARKETING DATA:

Unit 1051 Fidalgo	Sale Date 11/24/03	Sales Price \$162,950	Unit Size	BR/BA
1141 Fidalgo	04/09/04	\$162,950	1,042	2/2
1141 Fidalgo	04/09/04	\$173,000	1,300	2/2
1110 Sinclair	07/28/04	\$154,900	1,118	2/2
1027 Fidalgo	08/26/04	\$218,000	2,158	2/2.5
1180 Fidalgo	09/23/04	\$175,000	1,023	2/2
1030 Sinclair	09/30/04	\$145,000	928	2/2
1052 Cypress	11/24/04	\$174,900	1,027	2/2
1192 Fidalgo	01/10/05	\$175,000	1,440	2/2
1158 Sinclair	02/25/05	\$160,000	1,118	2/2
1043 Fidalgo	04/19/05	\$190,000	1,440	2/2
1059 Fidalgo	11/03/05	\$219,950	1,420	2/2
1052 Fidalgo	01/17/06	\$175,000	1,113	2/2
1062 Cypress	03/08/06	\$214,000	1,440	2/2
1021 Sinclair	07/21/06	\$190,000	844	2/2
1052 Cypress	08/31/06	\$220,000	1,027	2/1.75

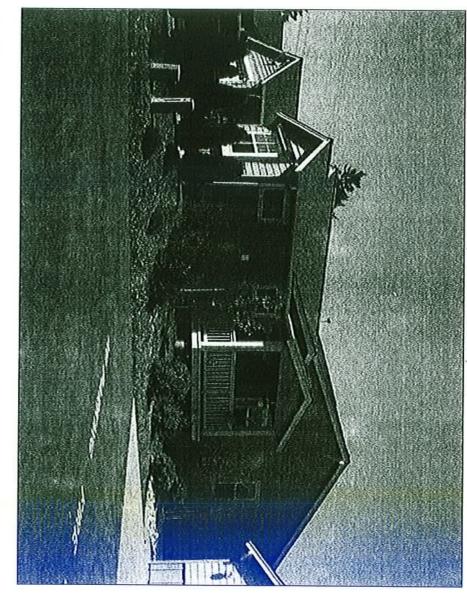
NAME:

Stonebridge Condominium

2

LOCATION: 2500 Block of Stonebridge Avenue and the 500 Block of North

LaVenture, Mount Vernon, WA



#### DESCRIPTION:

with curbs, gutters and sidewalks. Partnership is restricted to buyers 55 years of age or and have full two car garages attached. The development has full infrastructure in place stories, however, primarily one-story and feature typical average plus quality construction time with the main development located easterly of LaVenture Road on Stonebridge These represent detached condominium dwellings, being primarily one or one and a half Avenue and an additional phase located directly off of LaVenture Road in the 500 Block A detached condominium development currently experiencing marketing at the present

#### MARKETING DATA:

appraisal. Following are the most recent sales wherein total actual data was available as of the date of

Page 2 Stonebridge Condominium

-	-	-	_		-		_	_	-	-	-	-		_	_	_	_																												
2419 Stonebridge	2400 Stonebridge	516 LaVenture Rd	2515 Stonebridge	2411 Stonehridge	502 Shady Lane	518 LaVenture Rd	508 Shady Lane	2502 Stonebridge	514 LaVenture Rd	504 LaVenture Rd	500 LaVenture Rd	521 Shady Lane	509 Shady Lane	519 Shady Lane	2514 Stonebridge	2412 Stonebridge	2516 Stonebridge	2518 Stonebridge	506 N. LaVenture	512 N. LaVenture	517 Shady Lane	2512 Stonebridge	2500 Stonebridge	502 N. LaVenture	2511 Stonebridge	2522 Stonebridge	2519 Stonebridge	523 Shady Lane	507 Shady Lane	2515 Stonebridge	2506 Stonebridge	515 Shady Lane	49-508 N. LaVenture Rd.	20 - 2517 Stonebridge	6-2401 Stonebridge	31-2508 Stonebridge	50-510 N. LaVenture Rd.	2-2406 Stonebridge	45-500 N. LaVenture Rd.	30-2510 Stonebridge	23-2523 Stonebridge	25-2520 Stonebridge	22-2521 Stonebridge	47-504 N. LaVenture Rd.	Unit
03/30/06	17/09/05	11/28/05	10/14/05	08/30/05	07/20/05	06/20/05	05/24/05	04/12/05	02/28/05	01/12/05	11/09/04	10/05/04	08/31/04	08/25/04	08/13/04	08/06/04	07/19/04	07/12/04	06/01/04	05/28/04	05/11/04	05/07/04	04/16/04	04/13/04	02/27/04	02/19/04	02/13/04	01/20/04	11/13/03	10/22/03	10/22/03	10/08/03	09/30/03	09/05/03	09/04/03	08/20/03	08/06/03	06/26/03	06/06/03	04/29/03	03/24/03	03/18/03	02/12/03	02/07/03	Sale Date
\$294,000	\$310,000	\$165,000	\$205,000	\$275,000	\$240,000	\$170 500	\$245,000	\$247,500	\$169,500	\$185,000	\$204,500	\$243,000	\$185,000	\$220,000	\$280,302	\$233,000	\$257,902	\$252/509	\$191,500	\$173,000	\$245,000	\$259,089	\$230,000	\$179,500	\$255,273	\$258,500	\$246,860	\$245,000	\$183,000	\$267,945	\$234,860	\$223,000	\$179,500	\$259,000	\$224,000	\$224,420	\$183,500	\$209,000	\$188,500	\$230,000	\$224,000	\$226,225	\$249,731	\$175,182	Sale Price
1,732	2045	2,040	2,045	2015	1 470	1 187	1.479	1.733	1,187	1,304	1,338	1,691	1,373	1.280	2,029	1,485	1,754	1,707	1,391	1.250	1.754	2,039	1,286	1,293	1,707	2,039	1,707	1,748	1,239	2,039	1,738	1.553	1,301	2,045	1,704	1,704	1,351		1,363		1,485	1.724	1,900		Unit Size
2/1.5	77.7	3/1/2	3/1./3	7-7	2-7	) t	2-2	3-2	2-2	2-2	2-2	2/2	2/2	2/2	2/2	2/2	3/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/1.75		2/1.75	2/1.75	2/1.75				1/1.75	2/1.75	2/2		BR/BA
\$169.75	\$151.79	\$149.14	\$134.4/	\$102.27	\$143.04 40.04	614364	\$165.65	\$142.82	\$142.80	\$141.87	\$152.84	\$143.70	\$134.74	\$171.87	\$138.15	\$156.90	\$147.04	\$147.92	\$137.67	\$138.40	\$139.68	\$127.07	\$179.69	\$138.82	\$149.54	\$126.78	\$144.62	\$140.16	\$141.53	\$131.41	\$135.13	\$143.59	\$137.97	\$126.65	\$131.71	\$131.71	\$135.83		\$138.30			\$131.22	\$131.44		Price/SF

The Ridge at Maddox Creek-Phase I

S

1416 Lindsay Loop Road

LOCATION:

NAME:

Mount Vernon, Washington



#### DESCRIPTION:

secured basement parking and gas fireplaces 679 square feet and 3 one bedroom, one bath units ranging between 688 an d693 square feet. The units have decks and/or patios, washer/dryers, full appliances, security system, between 678 and 683 square feet, 2 one bedroom, one bath units ranging between 674 and two bath ranging between 835 and 840 square feet, 6 one bedroom, one bath units ranging two bath units containing between 977 and 996 square feet, 3 units, being two bedroom, two bedroom, two bath units ranging between 997 and 1,040 square feet, 3 two bedroom, parking garage elevator serviced structure with interior hallways. The unit mix includes 12 Maddox Creek, which was built in November of 2003. It is a three-story plus basement This is an existing 29-unit condominium complex known as Phase I of The Ridge at

Page 2 The Ridge at Maddox Creek-Phase I

MARKETING DATA:

Following are the sales within the complex

OD.	サルマノ・フェ	11 1111	200	410000		
Min	\$247.41	2/1 75	990	\$230,000	90/10/61	303
Min	08 9003	1/1	899	\$151 500	11/15/06	801
Min	\$233.92	2/2	1.026	\$240,000	11/14/06	109
Min	\$231.91	2/1.75	1,009	\$234,000	09/29/06	310
Min+	\$216.36	2/2	966	\$209,000	09/27/06	203
Min	\$206.52	2/1.75	982	\$202,800	07/26/06	011
Min	\$232.78	1/1	668	\$155,500	08/02/06	208
AV+ SW C-T-MT	\$242.36	2/2	982	\$238,000	12/22/05	210
Min	\$189.71	1/1	685	\$129,950	09/27/05	206
AV-WSWT&	\$224.55	1/1	668	\$150,000	08/11/05	105
No	\$192.86	1/1	700	\$135,000	07/28/05	104
Min	\$189.71	1/1	685	\$129,950	05/12/05	306
Min	\$186.77	2/2	854	\$159,500	04/29/05	207
	\$176.83	2/2	1,066	\$188,500	03/31/05	302
VG-W C, T, MT	\$200.52	2/2	966	\$193,700	03/28/05	303
AV W C, T, MT	\$228.29	1/1	668	\$152,500	03/28/05	205
Min	\$165.29	2/2	1.066	\$176,200	12/22/04	202
VG-W C, T, MT	\$245.16	1/1	733	\$179,700	11/08/04	305
VG SW C-T-MT	\$207.02	2/2	1,025	\$212,200	11/19/04	209
GD SW C-T-MT	\$208.08	2/2	1,000	\$208,000	11/12/04	310
AV+ SW C-T-MT	\$198.68	2/2	985	\$195,700	11/15/04	210
AV+ SW C-T-MT	\$193.89	2/2	1.031	\$199,900	09/10/04	109
No	\$168.40	2/2	997	\$167.900	08/27/04	102
GD NW T	\$180.00	2/2	990	\$178,200	08/20/04	203
Fair-W-T-C	\$169.43	2/2	839	\$142,150	07/14/04	107
AV- SW C-T-MT	\$180.34	2/2	987	\$178,000	07/12/04	011
No	\$187.07	1/1	687	\$128,520	07/06/04	304
VG SW C-T-MT	\$209.76	2/2	1,025	\$215,000	06/30/04	309
AV-NW T	\$162.41	2/2	976	\$158,510	06/24/04	103
AV-WSWT&	\$196.45	1/1	677	\$133,000	05/06/04	105
AV-NW T	\$158.65	2/2	1,040	\$165,000	04/14/04	101
GD NW-T	\$175.48	2/2	1,025	\$180,000	04/01/04	201
No	\$161.24	1/1	676	\$109,000	01/05/04	108
No	\$172.69	1/1	692	\$119,500	12/03/03	204
VG-NW T	\$189.69	2/2	1,028	\$195,000	11/14/03	301
No	\$168.11	1/1	690	\$116,000	11/12/03	104
No	\$178.19	1/1	680	\$121,170	10/24/03	308
No	\$171.56	1/1	682	\$117,000	10/23/03	208
view	rrice/or	DK/DA	Our Size	Said Line	Come Sunce	

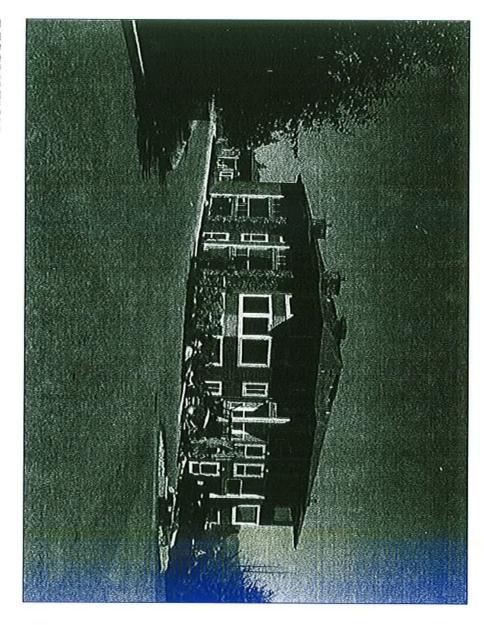
C=City, T=Territorial, MT=Mountain

NAME:

LOCATION:

The Ridge at Maddox Creek-Phase II 1419 Digby Place

Mount Vernon, Washington



#### DESCRIPTION:

appliances, security system, secured basement parking and gas fireplaces. units ranging between 664 and 677 square feet and 4 one bedroom, one bath units ranging between 702 and 709 square feet. The units have decks and/or patios, washer/dryers, full bedroom, one bath units ranging between 691 and 694 square feet, 2 one bedroom, one bath units, being two bedroom, two bath ranging between 831 and 880 square feet, 5 one includes 15 two bedroom, two bath units ranging between 985 and 1,085 square feet, 3 basement parking garage elevator serviced structure with interior hallways. The unit mix Maddox Creek, which was primarily completed in June of 2005. It is a three-story plus This is an existing 29-unit condominium complex known as Phase II of The Ridge at

Page 2 The Ridge at Maddox Creek-Phase II

MARKETING DATA: Following are the sales within the complex

208	I	309	103	102	202	203	105	303	209	207	206	309	204	306	210	109	107	201	305	307	302	101	301	104	Unit
801	∞	9	S	2	2	G,	S	S	9	7	6	9	4	6	0	9	7	-	5	7	2	_	-	4	it
10/16/06	10/06/06	09/20/06	06/23/06	06/14/06	03/01/06	03/01/06	01/23/06	11/29/05	11/21/05	10/07/05	09/29/05	09/01/05	08/30/05	08/22/05	08/18/05	08/09/05	07/23/05	07/19/05	07/19/05	07/15/05	07/07/05	07/01/05	07/01/05	06/30/05	Sale Date
<u>ک</u>	06	06	06	90	96	06	06	05	05	05	05	05	05	05	05	05	05	05	05	05	05	05	05	05	ate
\$144 900	\$152,000	\$238,500	\$171,600	\$209,900	\$219,900	\$182,900	\$152,900	\$210,600	\$208,375	\$194,250	\$136,500	\$199,000	\$152,250	\$150,120	\$225,750	\$180,000	\$165,000	\$230,000	\$180,000	\$195,000	\$230,000	\$225,000	\$238,000	\$135,000	Sale Price
000	,000	.500	,600	.900	,900	,900	.900	,600	,375	,250	,500	,000	,250	.120	,750	,000	.000	,000	,000	,000	,000	,000	,000	,000	Price
712	713	1,053	837	1,0	1,0	865	692	877	1,0	1,0	674	1,0	692	60	1.0	1,(	984	1,0	69	1.1	1.0	1,(	1,0	6	Unit
2	.3	53	37	1,012	1,009	55	)2	77	1,033	1,004	74	1,085	92	664	1,012	1,015	84	1,057	691	1.004	1,012	1,036	1,075	684	Unit Size
1/1	1/1	2/1.75	1/1.5	2/1.75	2/1.75	1/1	1/1	1/1.5	2/2	2/2	1/1	2/2	1/1	1/1	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	2/2	1/1	BR/BA
303	\$21	\$22	\$20	\$20	\$21	\$21	\$22	\$24	\$20	\$15	\$20	\$18	\$22	\$22	\$22	\$1.	\$10	\$2	\$20	\$18	\$27	\$2	\$2:	\$18	Pri
15 500\$	\$213.18	\$226.50	\$205.02	\$207.41	\$217.94	\$211.45	\$220.95	\$240.14	\$201.72	\$193.48	\$202.52	\$183.41	\$220.01	\$226.08	\$223.07	\$177.34	\$167.68	\$217.60	\$260.49	\$194.22	\$227.27	\$217.18	\$221.40	\$197.37	Price/SF
	Fa	AV	ΛV	1	GI	VG	AV	Exc	٧V	GD S	7	AV		Α			Fair,	V-G	Exc-	GD	,	AV	Exc.		
Min - None	Fair- North T	AV SW C-T-MT	AV SW C-T-MT	AV- NW T	GD Territorial	VG SW C,T,MT	AV SW C,T,MT	Exc SW C,T,MT	AV SW C. T. MI	GD SW, C, M, M	None - Min	AV SW C. T. MT	None	AV- NW- T	AV NW-T	Min	Fair, SW, C, T, M	V-G SW C,T, MT	Exc-SW, C, T, MI	GD SW C, T, MT	V-G NW-T	AV+SWT, MT	Exc. SW C, T, MT	None	View
one	Th	T-M-T	T-MT	VΤ	orial	TMT	T.M.T	TM.T	T, MT	M, MI	Min	T. MT		/- T	T-7		T. M	T. MT	T, MI	T, MT	V-T	T MT	T, M1		~

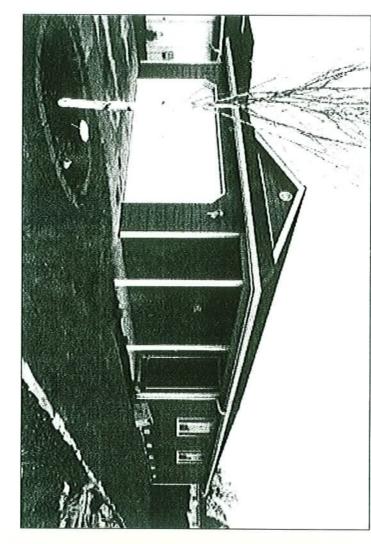
C=City, T=Territorial, MT=Mountain

NAME: LOCATION:

West Point Condo
West Point Dr. West P

West Point Dr, West Point Pl, West Point Ct

Burlington, WA



#### DESCRIPTION:

thru 2002. It has common condominium private streets. The construction quality is average. This is a multi-unit detached and common wall duplex condo development constructed in 2000

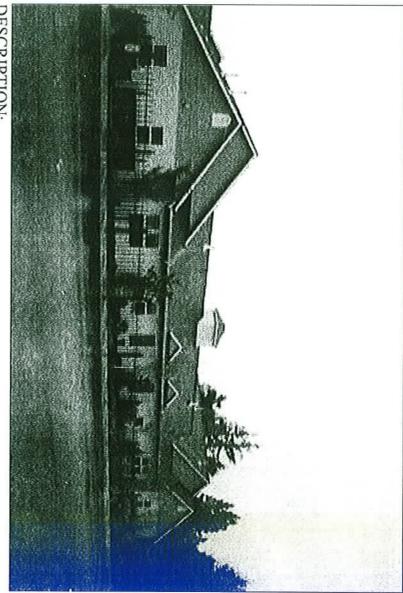
#### MARKETING DATA:

Following are the most recent re-sales within the complex.

6

NAME: Courtyard Gardens Condominium

LOCATION: 325 N. LaVenture Road, Mount Vernon



#### DESCRIPTION:

Built in 1998, this complex is of average quality. All are heated by natural gas. Each unit has its own patio, garage and raised flowerbeds. from 881 to 1,059 square feet. All units posses one bedroom, one bath and one fireplace. Courtyard Gardens is a wood famed, vinyl siding complex containing eight units ranging

#### MARKETING DATA

Following are the most recent sales and current listings within the complex.

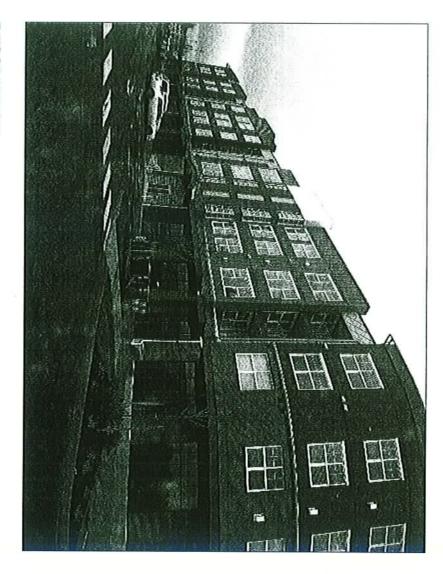
Unit	Date	Price	Sq. Ft.	BR/BA	Price/SF
325B	02/99	\$112,500	946	1/1	\$118.92
325A	04/99	\$116,950	1,059	1/1	\$110,43
323B	08/99	\$112,000	975	1/1	\$114.87
323D	10/99	\$109,950	881	1/1	\$124.80
325C	11/00	\$115,000	980	1/1	\$117.35
323A	03/01	\$114,872	904	2/2	\$127.07
325D	03/02	\$131,000	1,100	2/2	\$119.09
323D	05/02	\$112,000	904	1/1	\$123.89
325C	12/02	\$115,000	980	1/1	\$117.35
323B	01/16/04	\$120,000	1,005	1/1	\$119.40
325B	07/01/05	\$148,347	980	1/1	\$151.37
325A	07/28/06	\$180,000	1.100	2/2	\$163.64

/

NAME: LOCATION:

Village Commons Condominium 7104 265<sup>th</sup> Street NW

Stanwood, Washington.



#### DESCRIPTION:

southeast Stanwood, Washington near the Haggen's Supermarket. and 1,926 square feet and comprise a combination of one bedroom, two bedroom, one and a half bath, and two bedroom, two bath units. It is located in a developed commercial area in servicing and represent reasonably good quality construction. The units range between 895 and a full secured parking garage below. The units have interior entries, decks, elevator This is a 54-unit condominium that was completed in late 2005. It consists of three floors

#### MARKETING DATA:

units. It is noted that the pending prices have not been confirmed. Reference is made to the sales chart below, which summarizes the absorption of the 54

Page 2 Village Commons

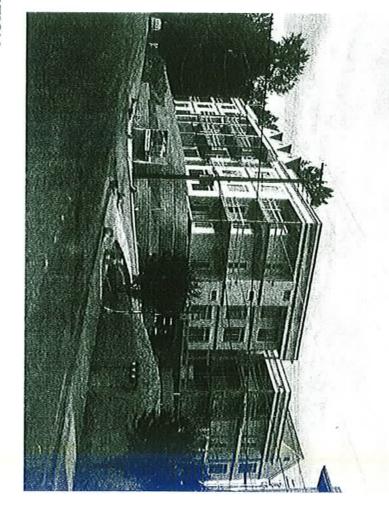
			Г		Г	Γ	Г	Г	Г	Т	П	Г	Г	П	Г	Г	Г		Г	Г	Г		Γ			Г		Г	Г	Г									Г	П	Г	Г			
302	214	203	308	304	403	311	209	409	211	408	208	318	314	301	207	417	406	212	217	315	215	418	307	317	218	407	201	210	206	205	306	413	305	312	310	313	401	412	316	411	415	414	402	416	Unit #
Active	Active	Active	Active	Active	Pending	Pending	Pending	12/14/06	09/27/06	09/21/06	08/31/06	08/31/06	06/15/06	03/30/06	03/17/06	03/10/06	02/23/06	02/17/06	02/13/06	01/19/06	01/11/06	12/27/05	12/23/05	12/23/05	12/20/05	12/16/05	12/15/05	12/14/05	12/12/05	12/06/06	12/02/05	12/01/05	11/30/05	11/29/05	11/22/05	11/22/05	11/21/05	11/18/05	11/18/05	11/16/05	11/10/05	11/10/05	11/10/05	11/04/05	Sale Date
\$340,760	\$278,150	\$263,800	\$281,650	\$283,350	\$289,650	\$349,900	\$249,800	\$289,650	\$337,900	\$288,155	\$249,800	\$219,010	\$291,650	\$213,850	\$265,800	\$237,010	\$239,436	\$199,500	\$167,400	\$254,052	\$239,051	\$188,220	\$264,310	197,500	\$189,740	\$305,850	\$189,740	\$398,000	\$217,500	\$270,150	\$259,647	\$239,747	\$264,310	\$190,000	\$332,552	\$273,000	\$186,657	\$197,478	\$282,090	\$280,622	\$253,497	\$247,500	\$265,947	\$285,492	Price
2-2	2-2	2-2	2-2	2-2	2-2	2-2	2-2	2-2	2-2	2-2	2-2	1-1	2-2	1-1	2-1.5	1-1	2-2	1-1	1-1	2-2	2-2	1-1	2-2	1-1	1-1	2-2	1-1	2-2	2-11/2	2-2	2-2	2-2	2-2	2-2	2-2	2-2	1-1	1-1	2-2	2-2	2-2	2-2	2-2	2-2	BR/Bath
1,383	1,227	1.050	1.227	1,227	1.227	1,518	1,227	1,228	1,518	1,227	1,227	895	1,227	895	1,285	895	1,074	949	895	1,227	1,226	895	1,226	895	895	1,226	909	1,926	1,101	1,227	1,074	1,227	1,227	949	1,926	1,227	895	949	1,468	1,518	1,227	1,227	1,379	1,468	Sq. Ft.
\$246.39	\$226.69	\$215.00	\$229.54	\$230.93	\$236.06	\$230.50	\$203.59	\$240.76	\$222.60	\$234.85	\$203.59	\$244.70	\$237.69	\$238.94	\$206.85	\$264.82	\$222.94	\$210.22	\$187.04	\$207.05	\$194.98	\$210.30	\$215.59	\$220.67	\$212.00	\$249.47	\$208.73	\$206.65	\$197.55	\$220.17	\$241.76	\$195.39	\$215.41	\$200.21	\$172.66	\$222.49	\$208.56	\$208.09	\$192.16	\$184.86	\$206.60	\$201.71	\$192.85	\$194.48	S Per Sq. Ft.

 $\infty$ 

LOCATION:

NAME:

Lincoln Creek Condominium 910 Gladstone Street Bellingham, Washington.



#### DESCRIPTION:

accessibility. The second and third floor layouts are identical, containing only the Type B 3Bed/2Bath units. as well as 2 Type A unit floor plans. The type A floor plans are designed for handicapped elevator access to all three levels above. The ground floor of the main building has Type B adjacent to a new high-rise heated mini-storage facility. There is a common 15,197 square and common areas. The quality of construction is average and this property is located carpet flooring. The building is U-shaped with a common courtyard with good landscaping parking, and all appliances including washer/dryer. The units include balconies, vinyl and foot, 43-stall sub grade parking garage below the entire complex with both stair and The building was completed in the fall of 2005 and features elevator service, underground A three-story condominium building with a total of 33 units with eleven units on each floor The unit mix is as follows: 9-Studio, 6-1Bed/1Bath, 12-2Bed/1Bath, and 6-

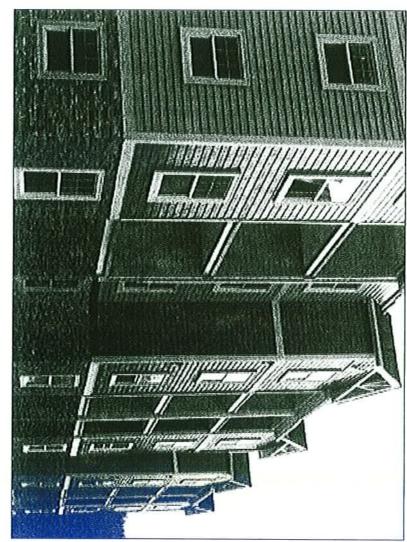
#### MARKETING DATA:

Following are the closed sales within the complex.

Page 2 Lincoln Creek Condominium

\$149,900	793	-	2	5/03/06	109	> >
66	1,051	2	3	4/14/2006	101	Α
\$146,500	660	-	1	3/28/2006	305	Α
\$195,000	1,096	12	w	3/28/2006	107	>
\$145,000	660	-	Studio	2/27/2006	303	Α
\$217,000	1,051	2	w	2/14/2006	301	Α
\$146,420	660	-	Studio	2/8/2006	304	Α
\$125,000	651	-	-	1/3/2006	110	В
\$184,701	852	-	2	12/16/2005	306	Α
\$205,950	1,051	2	ယ	11/30/2005	201	A
\$166,900	852	-	2	11/29/2005	206	>
\$203,900	1,096	2	ယ	11/15/2005	207	A
\$159,900	793		2	11/14/2005	211	В
\$130,900	651	-	1	11/10/2005	210	В
\$130,400	620	-	-	11/4/2005	208	С
\$135,900	660		Studio	11/1/2005	105	>
\$135,900	660	-	Studio	11/1/2005	104	>
\$178,900	852	-	2	10/27/2005	302	>
\$142,900	620	1	1	10/25/2005	308	С
\$160,815	793	-	2	10/24/2005	309	С
\$129,589	620	-	_	10/24/2005	108	С
\$131,880	651	-	_	10/20/2005	310	В
\$167,000	852	-	2	10/20/2005	106	>
\$156,000	793	_	2	10/18/2005	209	С
\$147,160	793	-	2	10/14/2005	Ξ	В
\$141,900	660	-	Studio	10/13/2005	205	>
\$135,160	660	-	Studio	10/13/2005	203	Α
\$135,900	660	-	Studio	10/13/2005	103	Α
\$168.289	793	-	2	10/11/2005	311	В
\$159,900	852	-	2	10/7/2005	102	>
\$166,900	852	-	2	10/6/2005	202	Α
\$223,160	1,096	2	υ.	10/5/2005	307	>
Base Price	Net SF	Bath	Bed	Sale Date	Unit	Building





NAME: LOCATION: Bellingham, Washington. 680, 690, 700 32<sup>nd</sup> Street Cypress Place Condominiums

DESCRIPTION:

proximity to Western Washington University and also Sehome Village. 48 studio units, 48 - 1 bedroom units, and 48 - 2 bedroom/2 bath units. It is located on 32nd Street and is within close This is a three building four-story frame single-phase project consisting of 144 total units with the following unit mix:

serviced and units include washer/dryers and porch/decks. fireplaces (2 BR units only). Limited carport spaces are available at an additional charge. The buildings are elevator finishing packages containing either granite or laminate counter tops, tile or linoleum flooring, carpeting and also spaces. This is considered to be average-plus construction with either stainless or black appliances, and optional Each studio and 1 bedroom apartment will have one reserved parking space, while 2 bedroom units will have 2 parking Studios contain 527 square feet, 1-bedroom units contain 639 square feet, and 2 bedroom units contain 903 square feet.

#### MARKETING DATA:

completed buildings there have been nine sales in 3.5 months, which is analyzed at approximately 2.6 sales per month. September with 13 of the 48 units closing within the next week. Building 690 was completed in October with 12 sales following chart displays 61 active listings, 1 pending sale, and 34 sold units. According to www.cypressplace.com in the first couple of weeks. After the initial surge (approximately 25% immediate absorption) from the two recently there are 34 sales, Construction has been completed for two of three buildings with the last building slated to finish in early 2007. The four reservations of unfinished units, and 107 active listings. Building 680 was finished in

Unit			List	Sale	Sale			Price/
B102	690 32nd St	Active	\$129,900	rrice	Date	Studio	3 <i>q F1</i>	\$266.
B103	690	Active	\$214,900			2 BR/2 Bath	850	\$252.82
B104	690	Active	\$151,900			1 BR/1 Bath	599	\$253.59
B105	690	Active	\$211,750			2 BR/2 Bath	850	\$249.12
B106	690	Active	\$151,900			1 BR/1 Bath	599	\$253.59
B107	690	Active	\$211,750			2 BR/2 Bath	850	\$249.12
B109	690	Active	\$214,900			2 BR/2 Bath	850	\$252.82
B111	690	Active	\$131,900			Studio	487	\$270
B112	690	Active	\$129,900			Studio	487	\$266.74
B201	690	Active	\$133,900			Studio	487	\$274.95
B202	690	Active	\$129,900			Studio	487	\$266.74
B204	690	Active	\$155,900			1 BR/1 Bath	599	\$260.27
B206	690	Active	\$155,900			I BR/I Bath	599	\$260.27
B207	690	Active	\$213,750			2 BR/2 Bath	850	\$251.47
B208	690	Active	\$155,900			1 BR/1 Bath	599	\$260.27
B209	690	Active	\$213,750			2 BR/2 Bath	850	\$251.47
B211	690	Active	\$133,900			Studio	487	\$274.95
B212	690	Active	\$129,900			Studio	487	\$266.74
B301	690	Active	\$133,900			Studio	487	\$274.95
B302	690	Active	\$133,900			Studio	487	\$274.95
B305	690	Active	\$219,900			2 BR/2 Bath	850	\$258.71
B307	690	Active	\$219,900			2 BR/2 Bath	850	\$258
B309	690	Active	\$219,900			2 BR/2 Bath	850	\$258.71
B311	690	Active	\$133,900			Studio	487	\$274.95
B312	690	Active	\$134,900			Studio	487	\$277.00
B402	690	Active	\$139,900			Studio	487	\$287.27
B403	690	Active	\$229,900			2 BR/2 Bath	850	\$270.47
B407	690	Active	\$229,900			2 BR/2 Bath	850	\$270.47
B411	690	Active	\$139,900			Studio	487	\$287.27
C101	680	Active	\$131,900			Studio	487	\$270.
C102	680	Active	\$129,900			Studio	487	\$266.74
C106	680	Active	\$149,900			I BR/I Bath	599	\$250.25
C204	680	Active	\$152,400			1 BR/1 Bath	599	\$254.42
C206	680	Active	\$152,400			I BR/I Bath	599	\$254.42
C208	680	Active	\$152,400			1 BR/1 Bath	599	\$254.42
C210	680	Active	\$152,400			1 BR/1 Bath	599	\$254.
C302	680	Active	\$133,900			Studio	487	\$274.95
C304	680	Active	\$155,900			1 BR/1 Bath	599	\$260.27
C306	680	Active	\$155,900			1 BR/1 Bath	599	\$260.27
C308	680	Active	\$155,900			1 BR/1 Bath	599	\$260.27
C310	680	Active	\$155,900			1 BR/1 Bath	599	\$260.27
C312	680	Active	\$133,900			Studio	487	\$274.95
C402	680	Active	\$133,900			Studio	487	\$274.95
C404	680	Active	\$162,900			1 BR/1 Bath	599	\$271.95
C107	680	Active	\$211,750			2 BR/2 Bath	850	\$249.12
C109	680	Active	\$209,900			2 BR/2 Bath	850	\$246.94
C207	000	Active	0212 250			20000	850	\$251.47
Carri	080	*******	3213,730			2 BR/2 Bath		
C209	680	Active	\$212,900			2 BR/2 Bath	850	\$250.47

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	2/14/2006
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Studio	
2 BR/2 Bath	
1 BR/1 Bath	
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#### EDUCATION

- University of Washington. BA in Social Sciences, University of Puget Sound; Urban Development Economics Course,
- Urban Property Analysis; Course VI Investment Analysis Mortgage Equity Technique). University and University of Colorado (Course I - Basic Appraisal Principles, Methods & techniques; Course II -Completed Appraisal Courses I, II and VI conducted by American Institute of Real Estate Appraisers at Seattle
- Report Seminar; Appraisal Institute Course Highest & Best, Market Analysis. Have successfully completed Society of Real Estate Appraisers Course I0l, R-2 Examinations and Narrative
- Extensive number of specialized seminars and courses

### BUSINESS EXPERIENCE

08/98 to Present	09/77 - 9/98	1973-09/77	1969-1973
Owner of Gustafson & Associates, a real estate appraisal company specializing in commercial,	specializing in commercial, industrial and residential properties.  Co-Owner & Associate with Miller Real Estate, Inc., Bellingham, WA., a real estate appraisal firm specializing in commercial industrial and residential properties.	Associate Appraiser with Eastman Company, Seattle, Washington, a real estate appraisal firm	Staff Appraiser for King County Property Management Department. Duties included appraisals on commercial, industrial and residential properties.

industrial, multi-family and single family residential appraisals

### CLIENTELE INCLUDES:

Bank of America

City of Seattle Whatcom County Parks Department Municipality of Metropolitan Seattle Washington Mutual Savings Bank Canadian Imperial Bank of Commerce Various other corporations, attorneys and individuals.	City of Sedro Woolley	City of Anacortes	City of Blaine	City of Bellingham
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Georgia Pacific Corp. Seattle Mortgage Company Skagit State Bank Whatcom Transit Authority Bank Northwest City of Mt. Vernon Skagit County Frontier Bank Whatcom County Internal Revenue Service U. S. Bancorp Horizon Bank Wells Fargo Bank Port of Skagit County Banner Bank Port of Bellingham Whidbey Island Bank First Mutual Bank Peoples Bank

## PROFESSIONAL SOCIETIES

- Appraisal Institute
- Licensed with State of WA. General Classification
- License No. 1100649

## PROFESSIONAL DESIGNATIONS

from Society of Real Estate Appraisers prior to consolidation. Awarded American Institute of Real Estate Appraisers' MAI designation and awarded the SRPA, SRA designations

### COURT EXPERIENCE

state board of tax appeals. U.S. Federal Court. Has also testified before numerous county boards of equalization and Has qualified as expert witness and testified in superior courts of State of Washington and

# QUALIFICATIONS OF APPRAISER Braden Gustafson

#### EDUCATION

University of Washington, Bachelor of Science degree in Mechanical Engineering.

### Appraisal Institute Courses

- Appraisal Procedures
- Standards of Professional Appraisal Practice
- Standards of Business Ethics

## Appraisal Courses and Seminars

- Allied Appraisal Introduction to Real Estate Appraisal
- Mykut What's It Worth
- Mykut Real Estate Law
- Mykut USPAP

## **BUSINESS EXPERIENCE:**

- Jones Engineers, Bellingham, Washington
- Gustafson and Associates, Bellingham, Washington Associate Appraiser

## CLIENTELE INCLUDES:

(Through Don A Gustafson)

- Bank of the Pacific
- US Bank
- Horizon Bank
- Wells Fargo
- Frontier Bank
- Skagit State Bank
- Peoples Bank

## PROFESSIONAL SOCIETIES

Appraisal Institute

## PROFESSIONAL DESIGNATIONS:

Certified Real Estate Appraiser-State of Washington General Certification-Certification Number: 1101684

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